



# Cambrios ClearOhm™ Transparent Conductors: Enabling Innovation in Touch, Displays, OLEDs and Solar Cells

Rahul Gupta

Senior Director Business Development

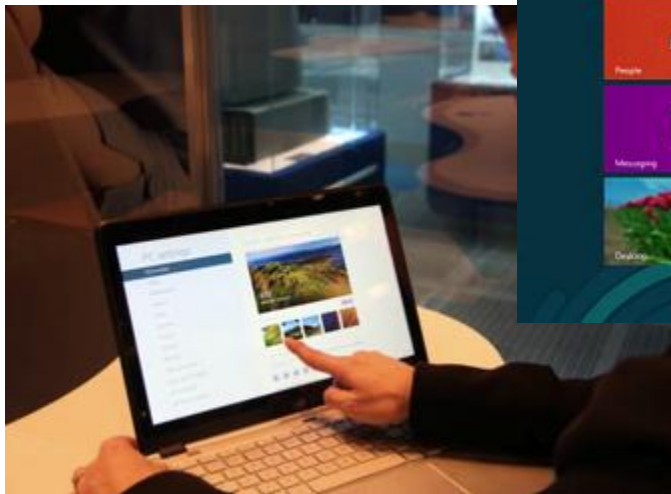
March 20, 2013

# Agenda

- Applications of Transparent Conductors
- ClearOhm™ silver nanowire based Transparent conductors
  - Optical/Electrical Performance
  - Flexibility
- Working with ClearOhm material: Coating/patterning
- Commercially available Touch Panels using ClearOhm materials
- OLED/OPV Performance using ClearOhm electrodes
- Conclusions

# Touch Becoming Ubiquitous

- SmartPhones & Tablets are everywhere
- Windows 8 is driving a touch interface into Ultrabooks and All-in-Ones



# Touch in New Form Factors and New Applications



# New Applications, New Requirements

- New applications and innovations require:
  - Low Resistance (High Conductivity)
  - Flexibility: either for process or end product
  - Lower Cost
- Difficult to Achieve with ITO

# ITO The Incumbent Technology

- Indium Tin Oxide (ITO) is the most commonly used transparent conductor
- ITO has many limitations
  - Expensive vacuum deposition
  - Limited throughput for low resistance
    - Many systems/huge investment
  - High temperature to get to good conductivity
    - Poor performance on low cost plastic substrates
  - Brittle so difficult to handle on flexible substrates
  - Rare volatile and politically sensitive
- New transparent conductor required

# Cambrios Technologies Corp.

Leader in Nanotechnology Solutions for Transparent Conductors

- Founded in 2002 by scientists at MIT and University of California, Santa Barbara
  - Focus on developing solution processable transparent conducting materials
- Design and manufacturing in Sunnyvale, CA with offices in Japan and Korea
- Venture-backed startup with Key Strategic Partners
  - ARCH Venture Partners, Alloy Ventures, Oxford Bioscience Partners, Harris & Harris Group
  - Many strategic investors including Samsung, TPK
- Strong IP Portfolio: >175 pending patent applications, >22 issued or allowed patents
- Commercially used in Touch Sensors



# Company Video



**Latest News**

- [Cambrios Silver Nanowires Featured on AZoNano.com](#)
- [Cambrios Silver Nanowires Featured in Mobile Development and Design](#)
- [Cambrios Silver Nanowires Featured in Printed Electronics Now](#)

**Cambrios is the leader in silver nanowire solutions.**

Cambrios is the leader in silver nanowire solutions to enable the development of electronic devices with transparent conductors. Our proprietary nanostructured materials can be deposited using existing production equipment to achieve enhanced performance of display devices and components at lower manufacturing cost. ClearOhm™, our first product, is a directly patternable, wet-processable transparent conductive film made from silver nanowires that is poised to replace the industry standard sputtered indium tin oxide (ITO). Subsequent products will leverage this technology to produce other functional films for display and thin film applications for multiple consumer electronic device markets.

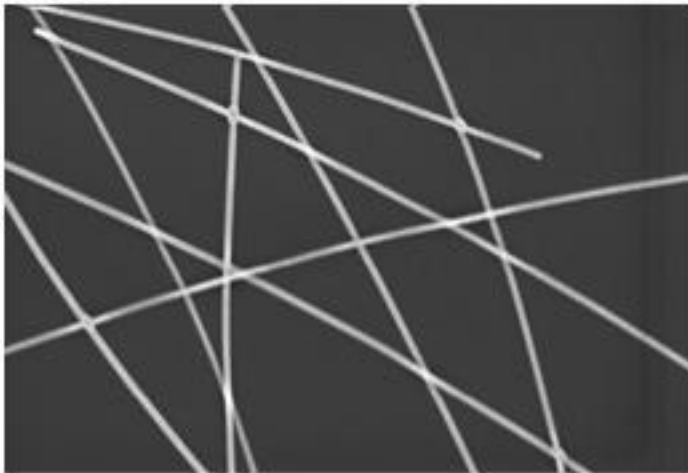


# ClearOhm™ by Cambrios

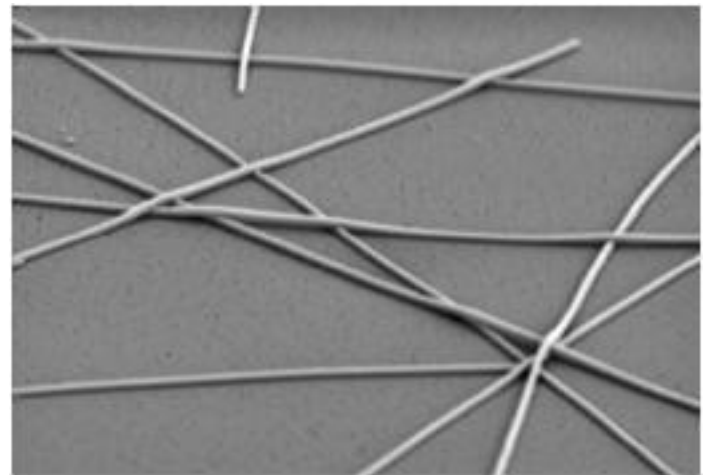
## Next Generation Transparent Conductor

- Silver Nanowires
  - Single crystal silver → High conductivity
  - Large spaces → High transparency
  - Inexpensive and easy to use

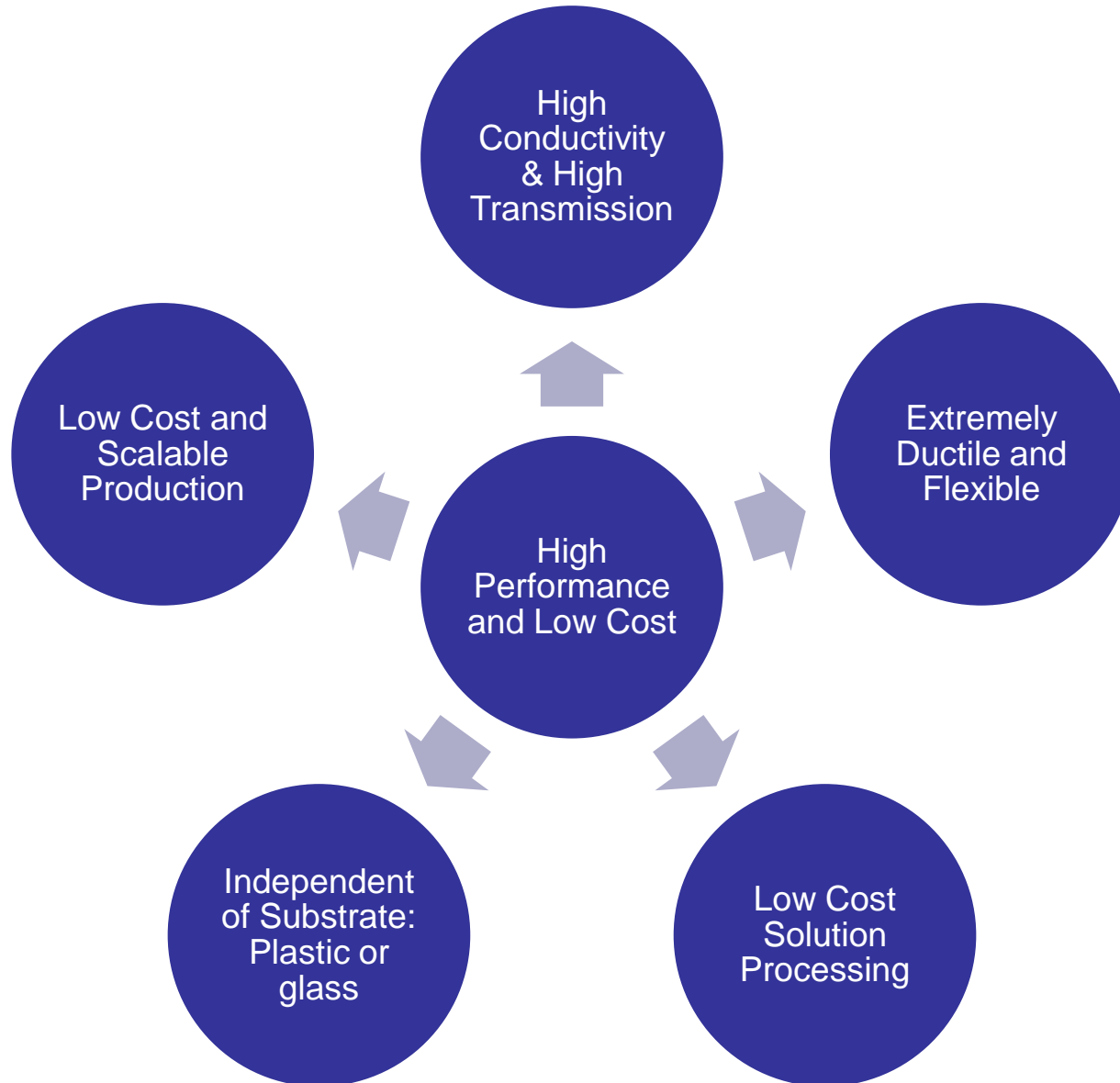
Plan View



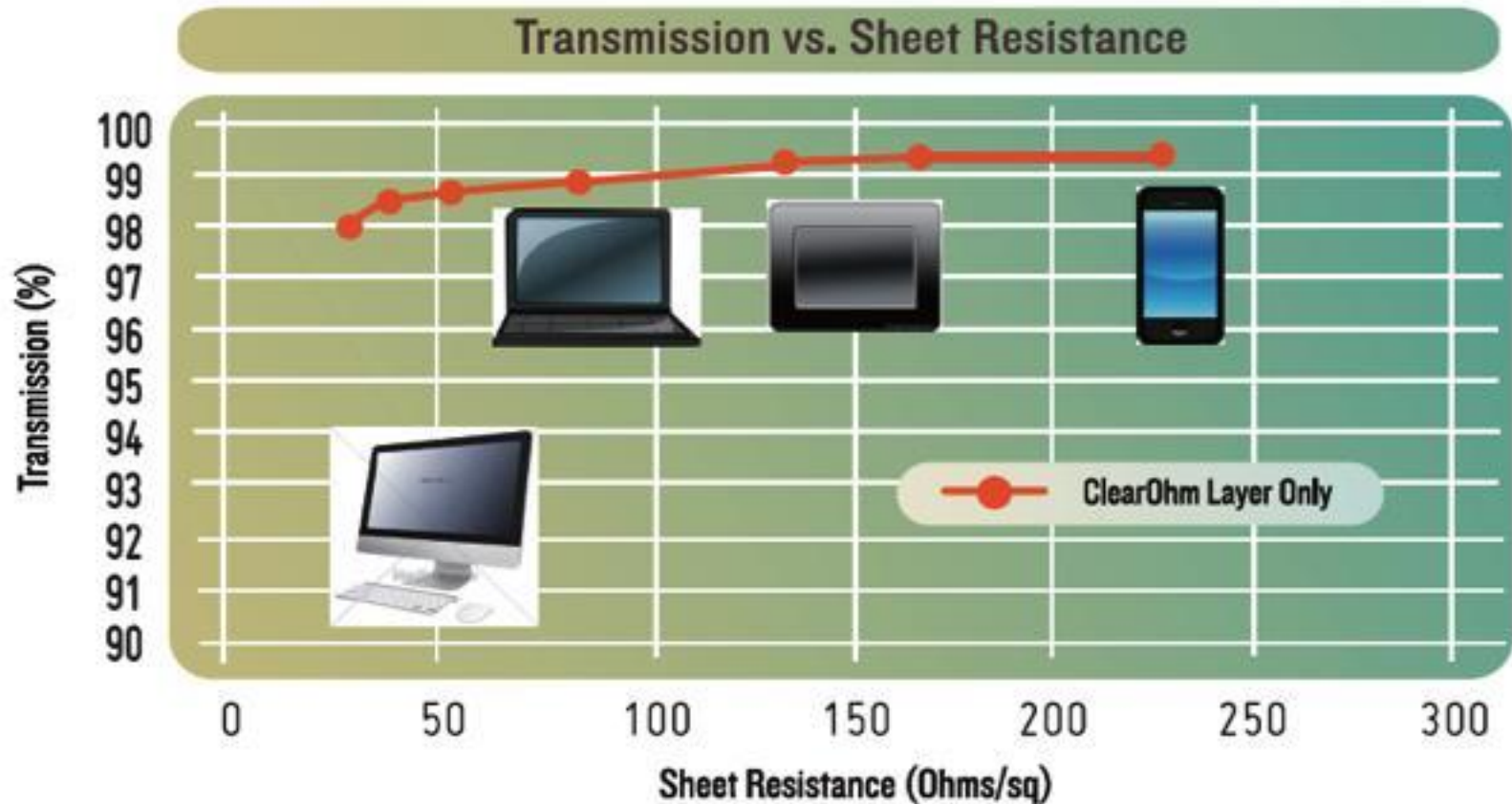
70 degree tilt



# Core Product Strengths

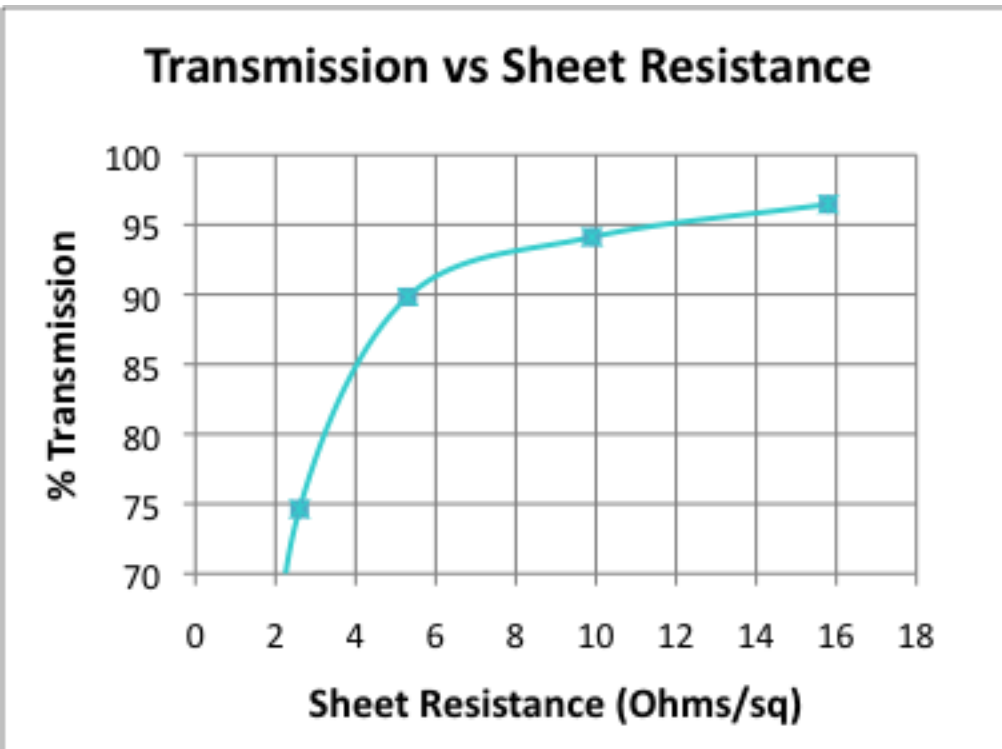


# ClearOhm™ Transmission: Better than ITO



- >98% transmission down to 30  $\Omega$  per square
- Low sheet resistance (not available with ITO Film) enables many applications

# Low Sheet Resistance with High Transmission for OLED/OPV

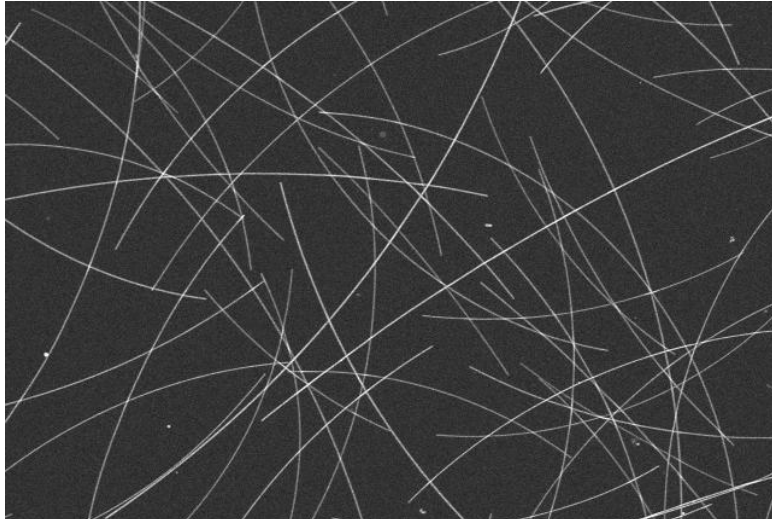


Spin coating on glass, air as reference; glass transmission 93.3%

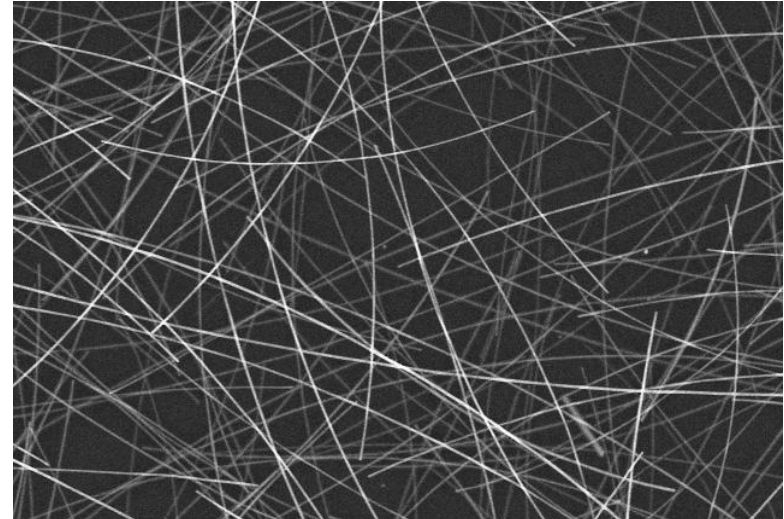
- High transmission even at low sheet resistance
- Great for large area OLED displays (TV) and lighting applications
- OPV top and/or bottom electrodes

# Density of Silver Nanowires Determines Sheet Resistance

70  $\Omega/\square$

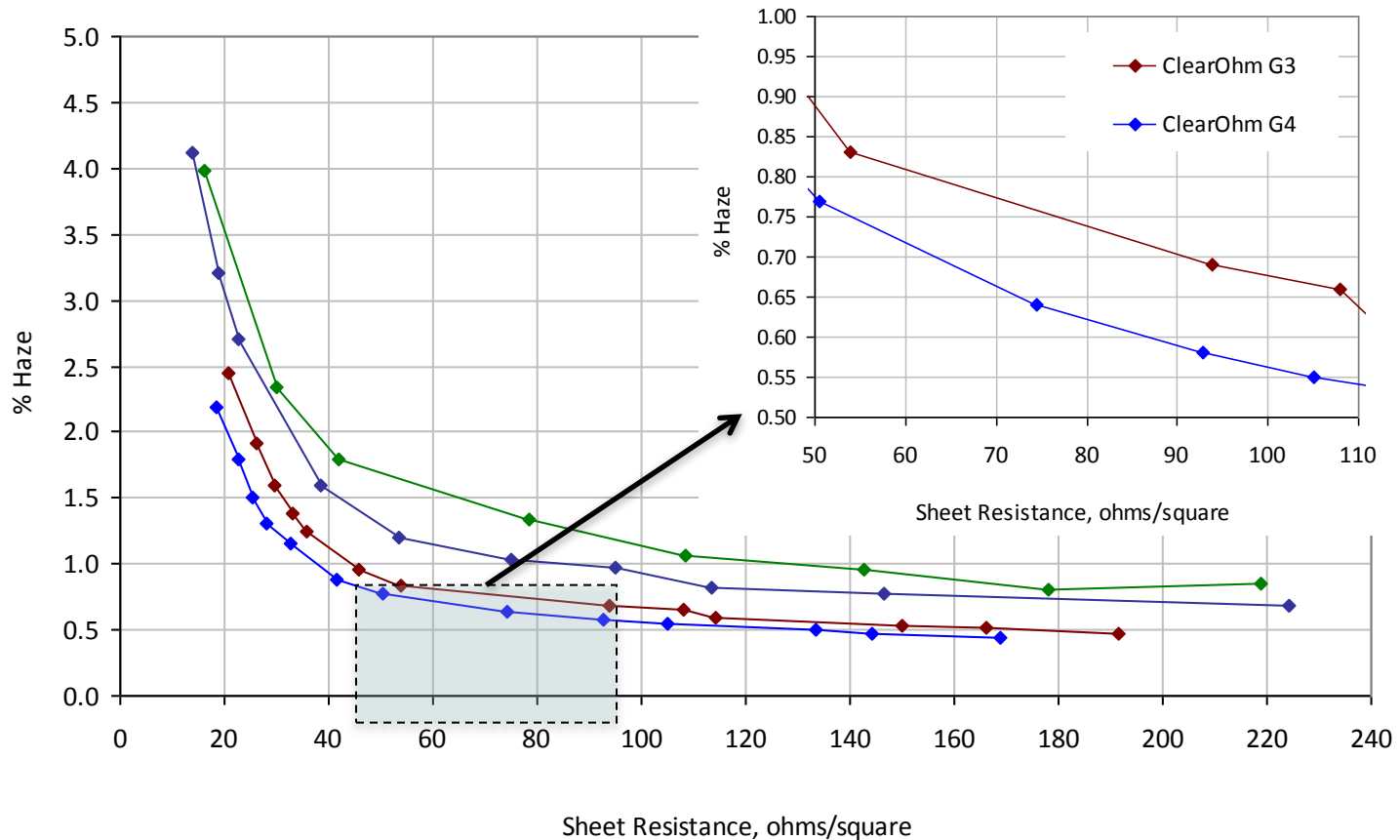


9  $\Omega/\square$



- Higher nanowire density = Higher Conductivity
- Coating Throughput Independent of conductivity
  - Change ink concentration or wet film thickness

# Optical – Electrical Performance: Haze



Haze Now Meets Requirements for Commercial Displays and Touch panels

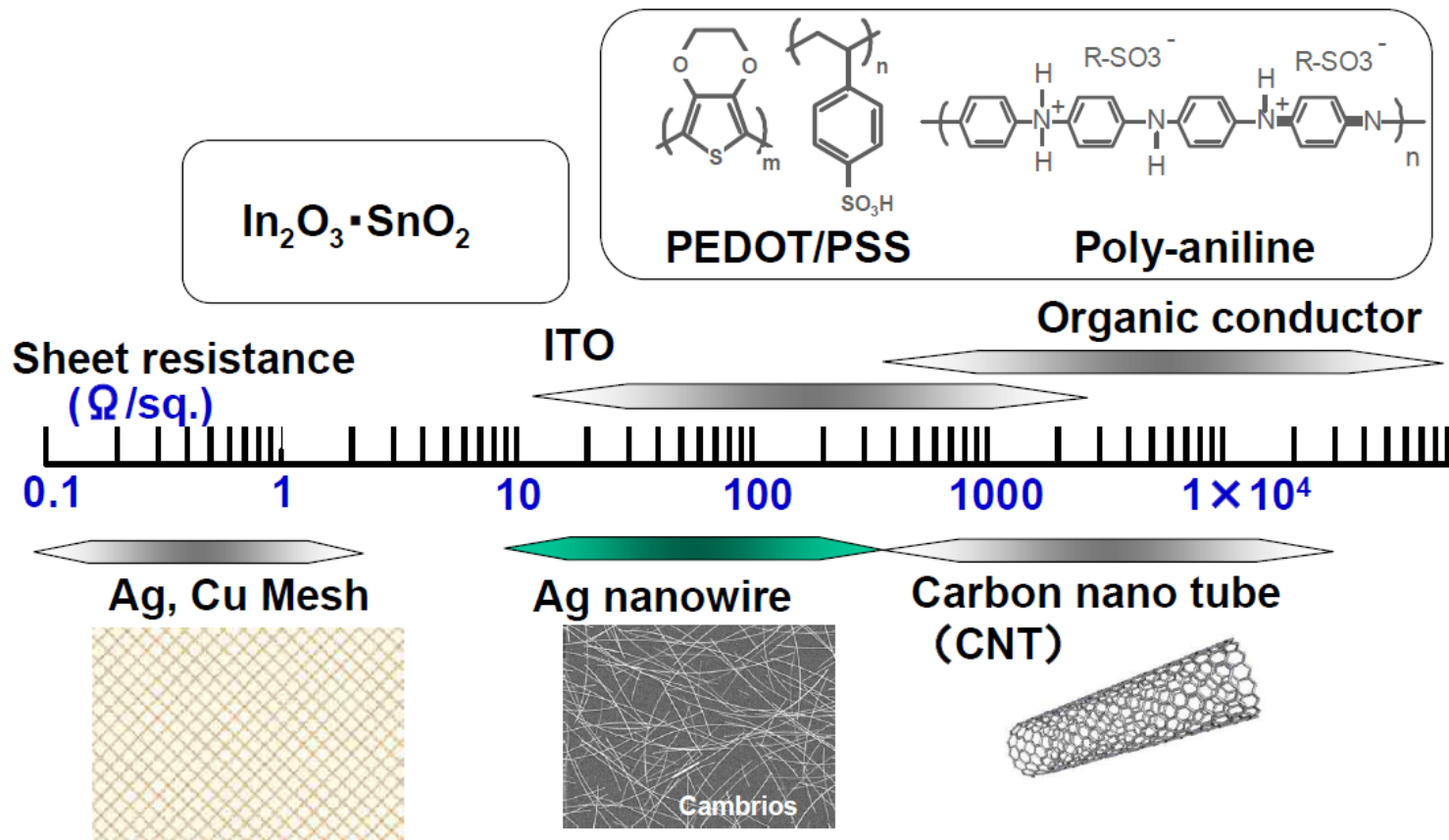
# Competing Technologies

## Transparent Conductive Materials

Hitachi Chemical  
Working On Wonders

19

### Major conductor and sheet resistance



© Hitachi Chemical Co., Ltd. 2013. All rights reserved.





# ClearOhm Electrodes Enable Flexible Displays and 2.5D/3D Shapes



AUO Flexible Epaper Display at FPD 2011

ClearOhm used as Pixel electrode

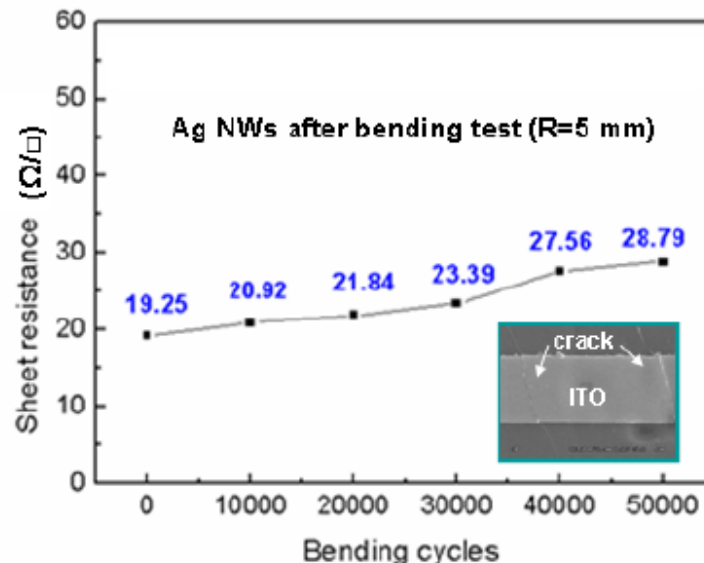


Figure 5. Ag NWs bending test at the radius of 5 mm.

Transparent Silver Nanowire Film as Pixel Electrode for Flexible Electrophoretic Display

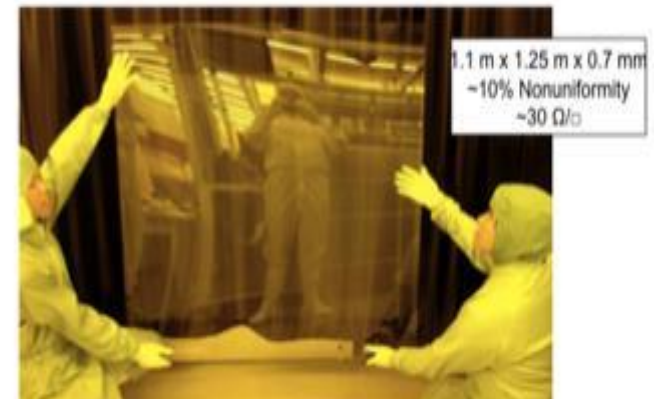
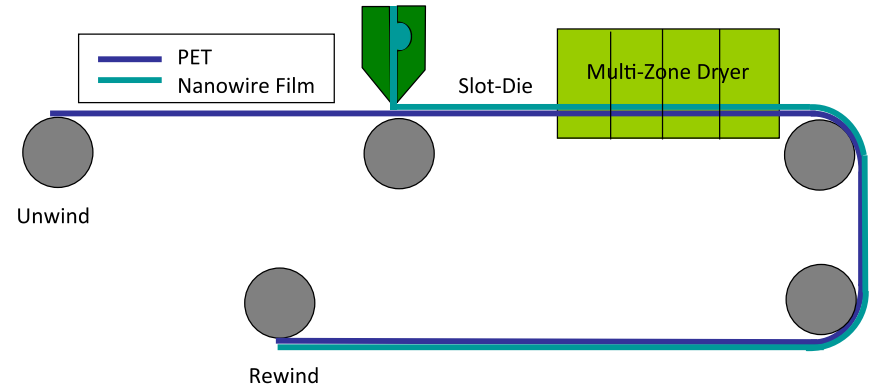
Shih-Hao Tseng, Shih-Hsing Hung, Keh-Long Hwu and Chih-Jen Hu, Wei-Ming Huang

AC Technology Div., AU Optronics Corporation  
No.1, Li-Hsin Rd. 2, Hsinchu Science Park, Hsinchu 30078, Taiwan, R.O.C.

SID Digest 2012

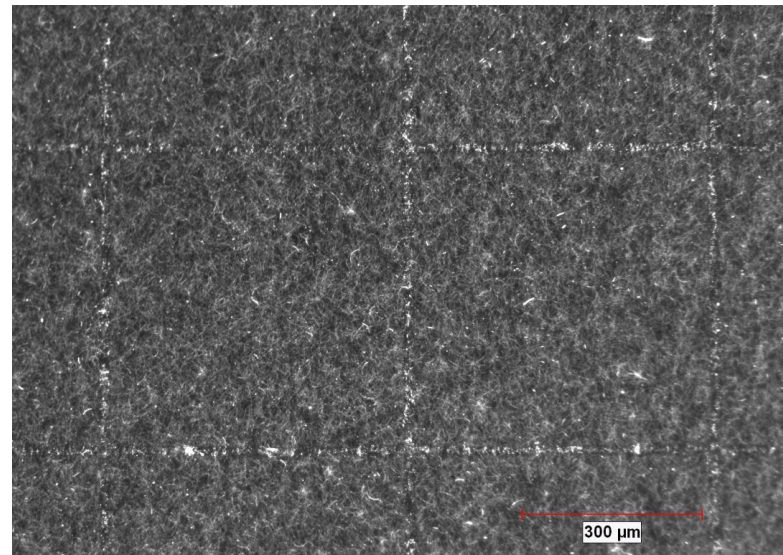
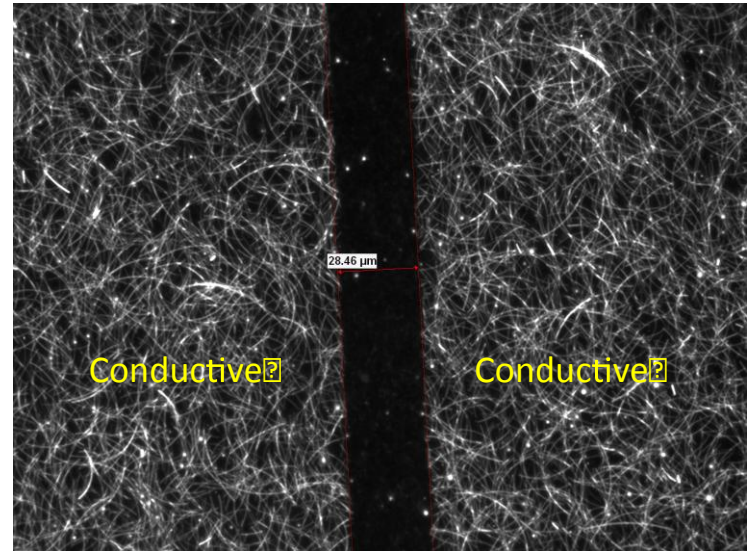
# ClearOhm™ Coating Materials

- ClearOhm Inks can be spin coated or slit coated
- Solution Coating for
  - Low Cost Process
  - High Throughput
    - 15-20 m/min R2R coating
    - 1.5m web → >1 M m<sup>2</sup>/month
- Compatible with Plastic substrates like PET
  - Baking temperature can be 100C or less
- Compatible with sheet process on glass or plastic



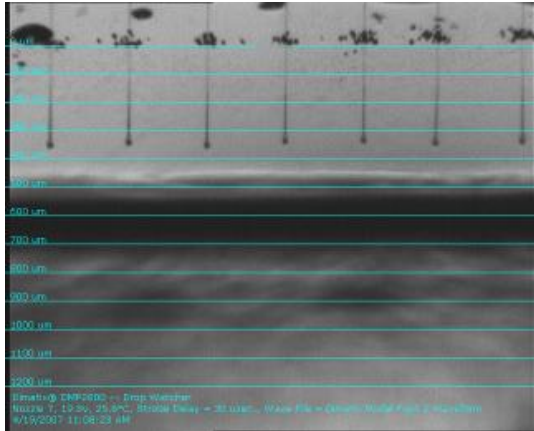
# Patterning ClearOhm Layers

- ClearOhm can be patterned using
  - Photolithography and wet etching
    - Similar to ITO
  - Laser patterning

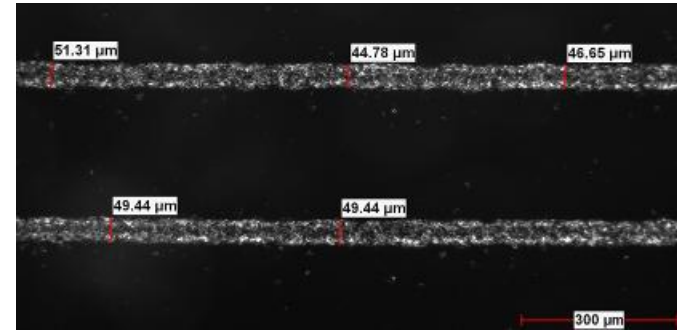


# Printable ClearOhm™ Inks

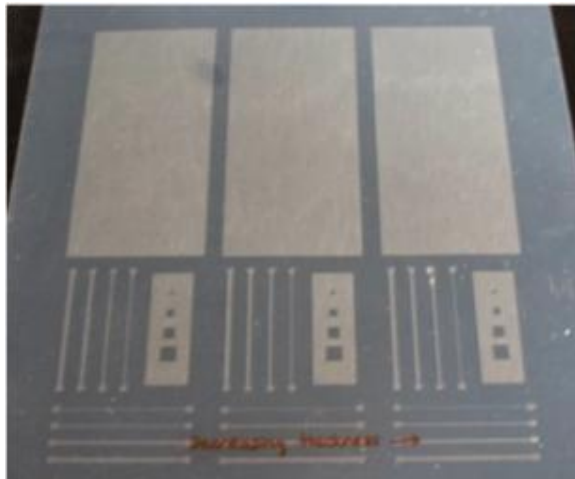
## Inkjet Printing



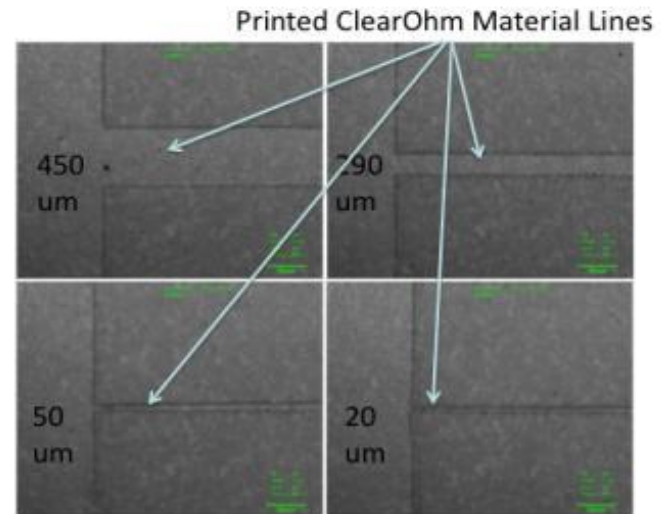
## Screen Printing



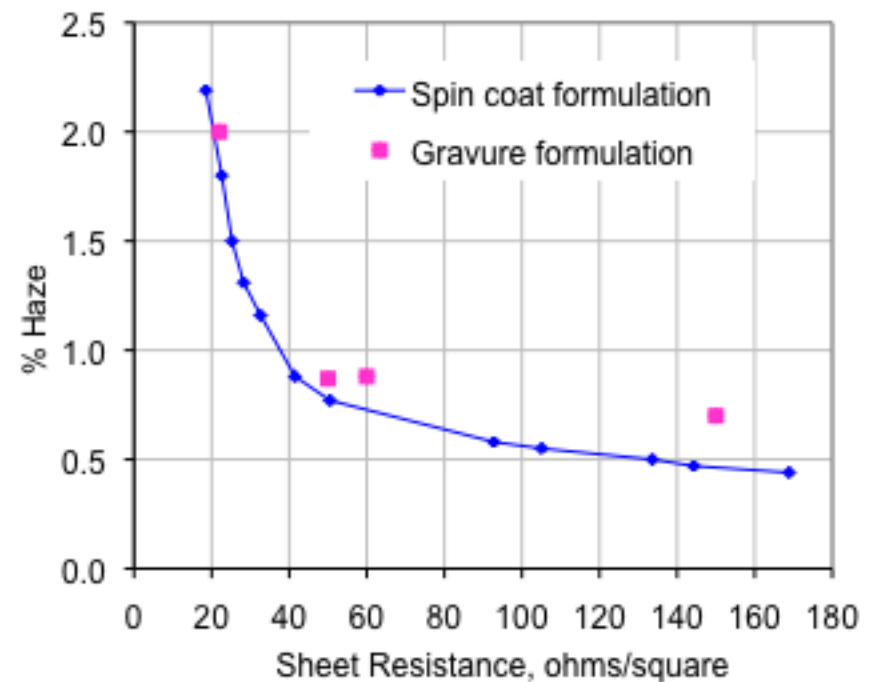
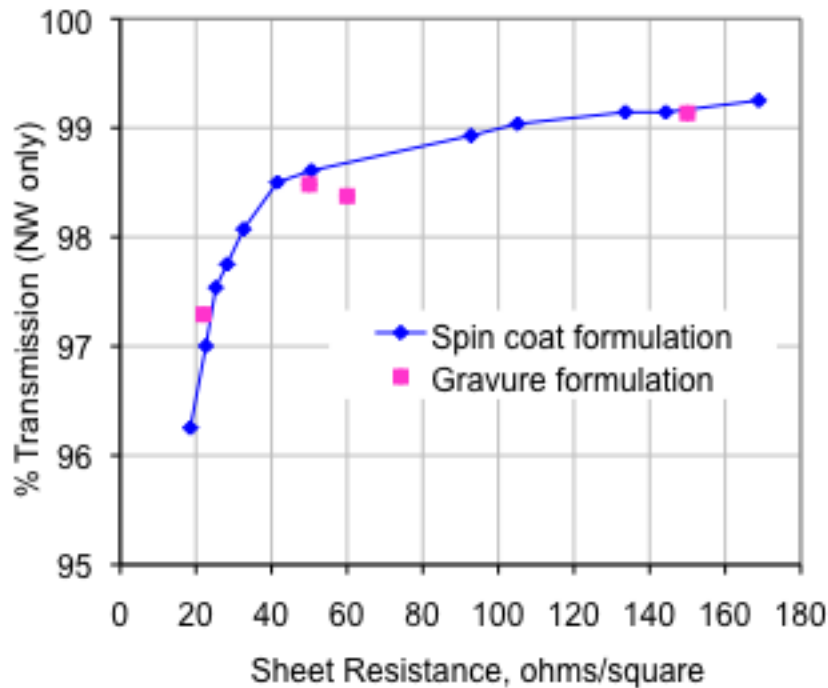
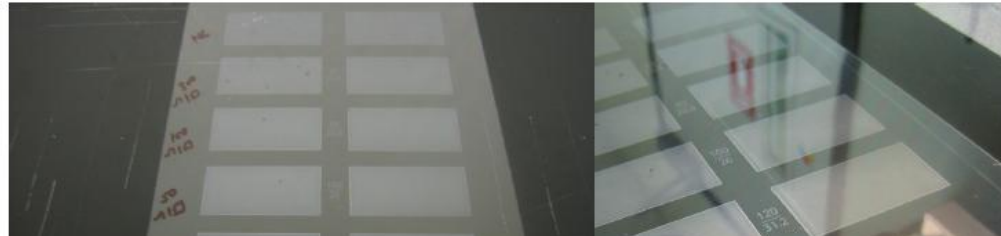
## Gravure Printing



## Reverse Offset Printing



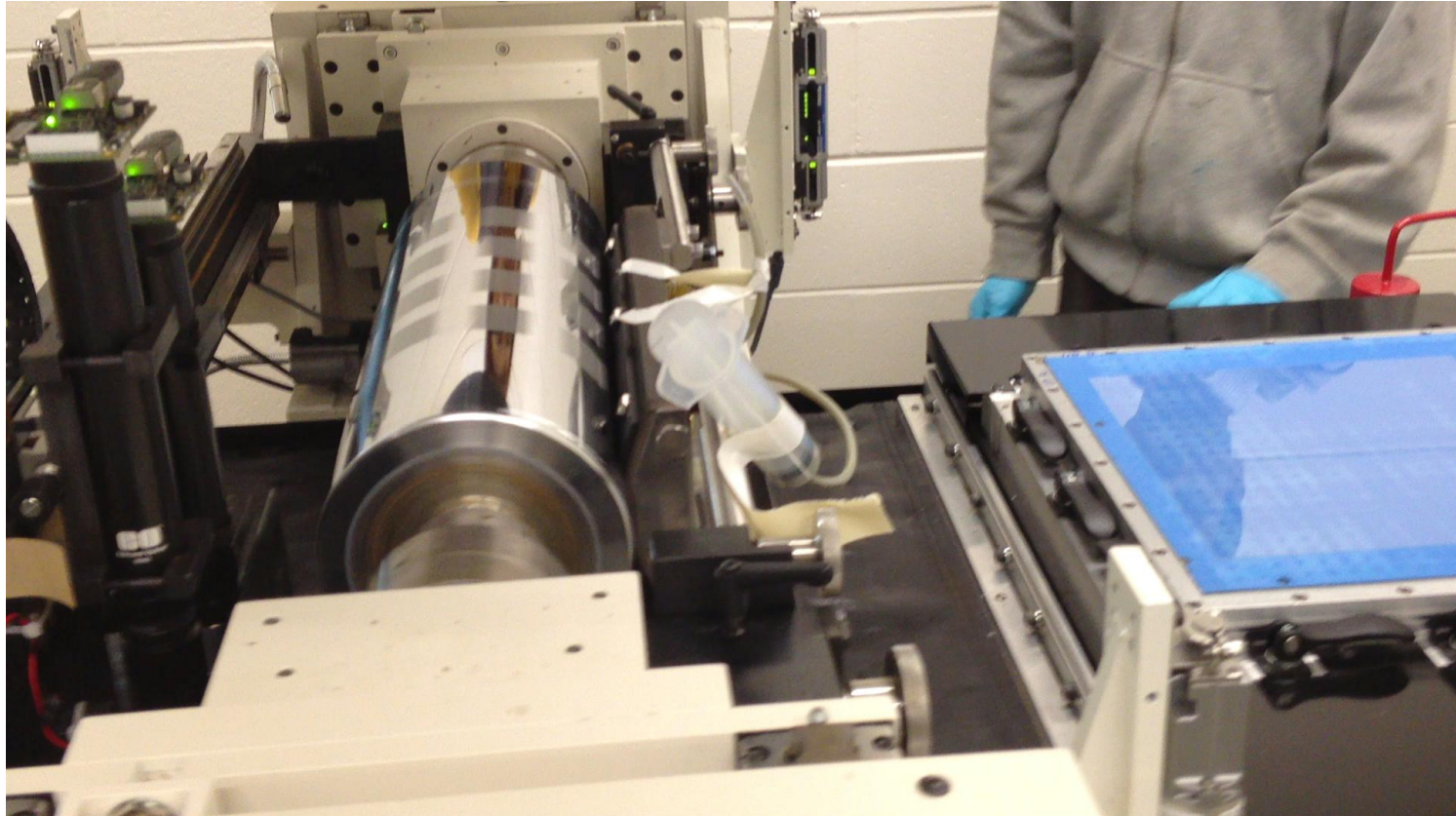
# Direct Printed ClearOhm Inks: Gravure



Haze, transmission, and sheet resistance of printed gravure formulation match values for spin coated formulation



# Printing on Rigid Glass Using Accupress (Western Michigan)



Idle speed is 100 rpm  
Cylinder is 150 mm in diameter  
Print speed is 1.2 meters/second

# Applications and Target Markets

## Touch Sensors



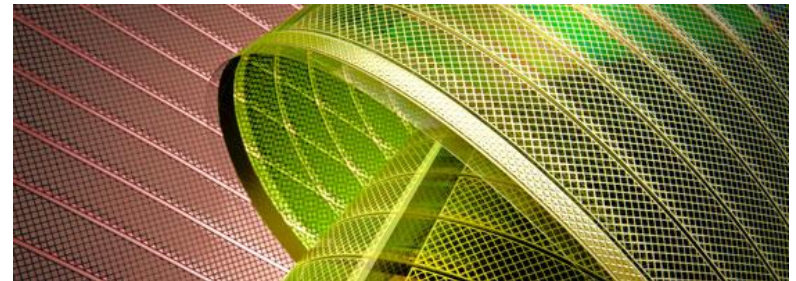
## OLED Lighting



## Displays



## Solar Cells





# Cambrios Products

- Solution processable transparent conductive coating material
- Transparent conductive film produced by value-added coating companies



**ClearOhm™ Ink**



**ClearOhm™ Film**  
Sold by Cambrios Partners

# ClearOhm™ Enabled Films



**'TORAY'**

Innovation by Chemistry

銀ナノワイヤー透明導電フィルム  
SILVER NANOWIRE TRANSPARENT  
CONDUCTIVE FILM



**LG**

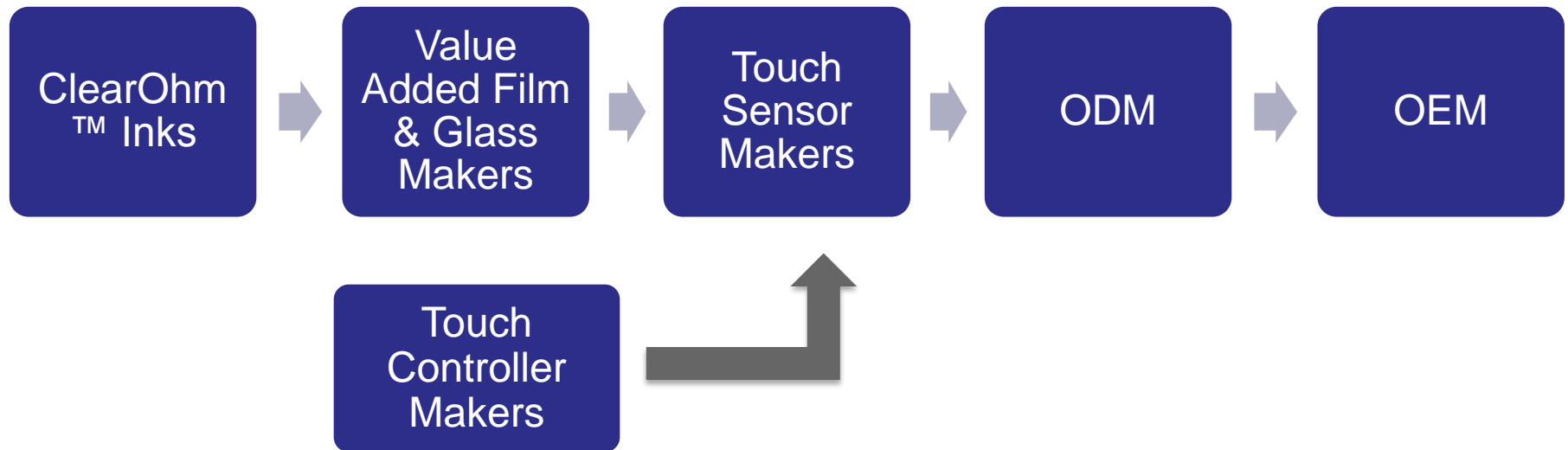
Life's Good

**ShinEtsu**

*Hitachi* **Chemical**  
Working On Wonders

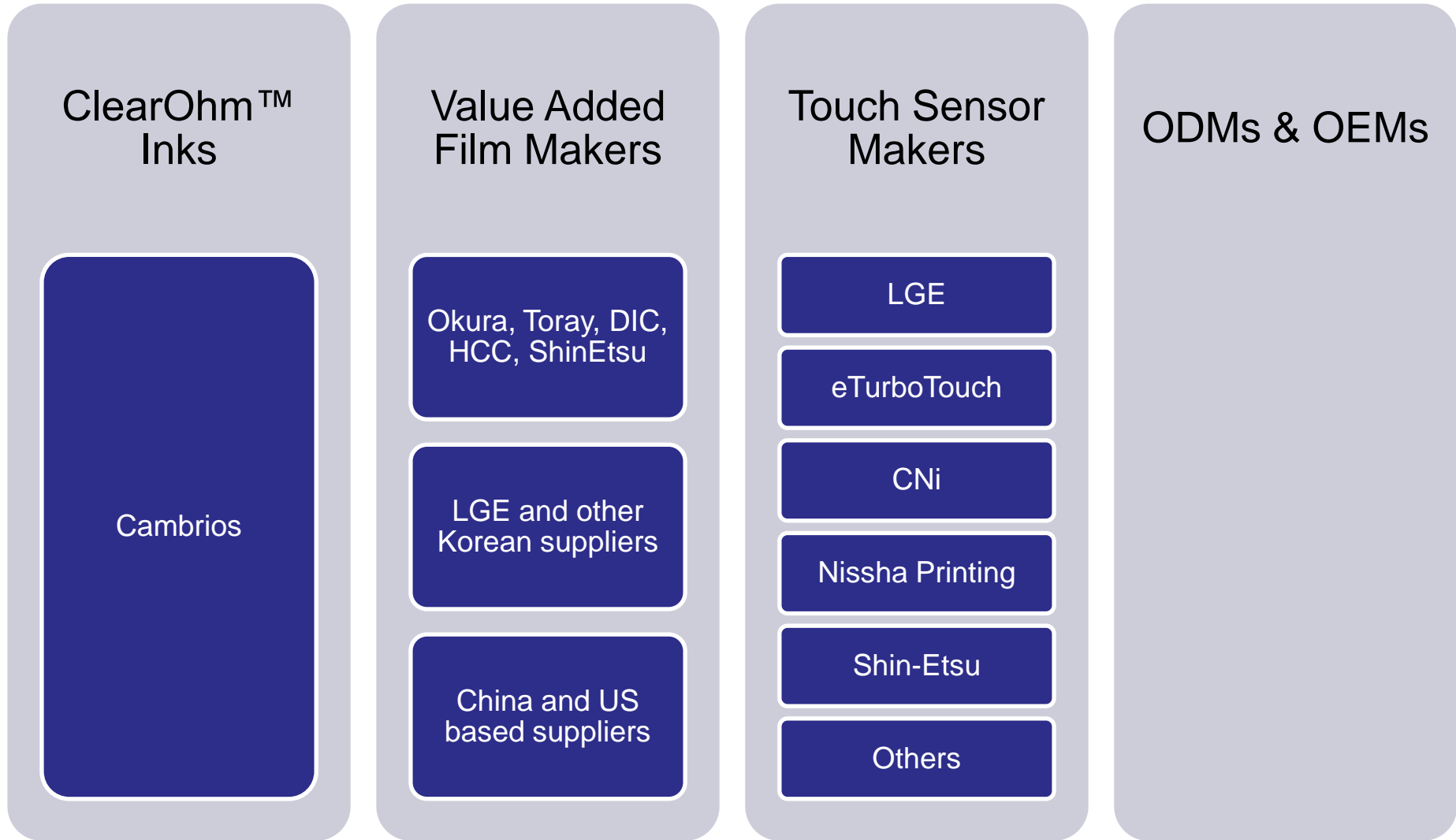
**TRANSPARENT CONDUCTIVE  
TRANSFER FILM** (under development)

# Touch Panel Supply Chain Using ClearOhm™ Material



Windows 8 Certified Touch  
Panels in Production Q4 2012

# Touch Panel Supply Chain Using ClearOhm™ Material is ready for Production



# Recent Phones using ClearOhm™



Huawei Ascend on  
Sprint



NEC MEDIAS X N-07D on  
NTT DoCoMo Network

- Proof of cost structure and commercial quality
  - Products span low end to high end
- Excellent pattern visibility and glass-like appearance

# LG Announces World's First ClearOhm™ Film-based AiO PC

- Fast response enabled by low resistance ClearOhm film
- Windows 8 Certified
- Thin and light sensor unachievable with ITO
- Validates performance and value proposition for large-area touch panels



LG V325 23" AiO PC

# Some more new Products



LG ET83 TOUCH 10 MONITOR  
OPTIMIZED FOR WINDOWS 8



Enables Full Touch Experience Even With  
Non Touch Enabled Laptops And Desktops

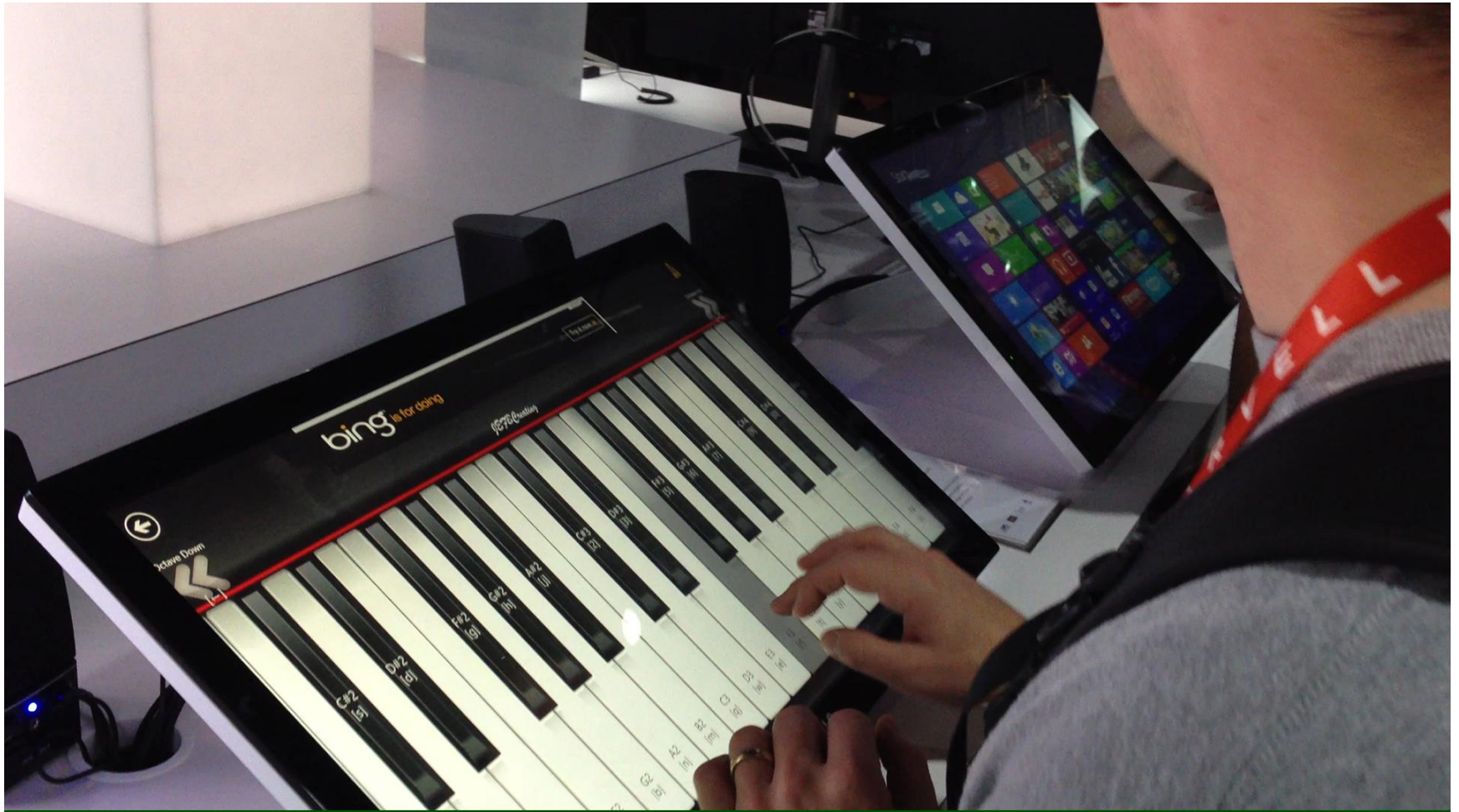


L15AX 15" Point Of Sale Touch Monitor





# Coming Soon : LG ET63



# Ecosystem Partners Announced at CES 2013



## Intel Ultrabook Form Factor Reference Design



## Windows 8 Compatible Touch Sensor Modules Using Cambrios ClearOhm™ Material



Thin And Light 23.6" G1F Touch Sensor For AIO  
And Monitors



# Large New Markets for Transparent Electrodes



OLED Displays



OLED Lighting



Thin Film Solar

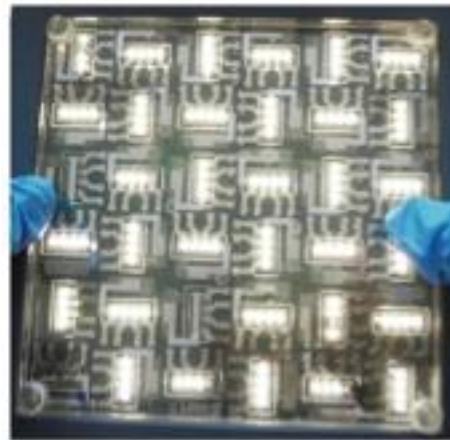


# Emerging Markets: OLED Value Proposition

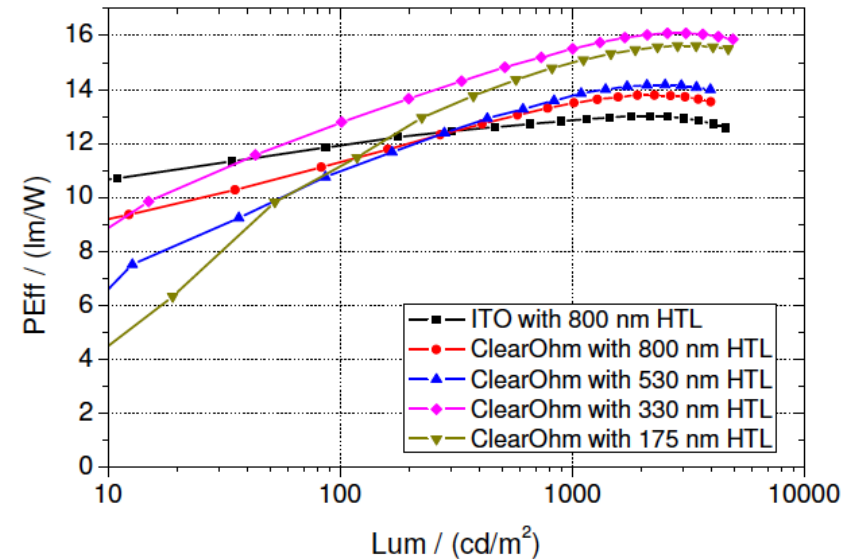
- Same or better efficiency
- No angle dependence of color
- Lifetimes similar to ITO
- R2R manufacturing for lighting



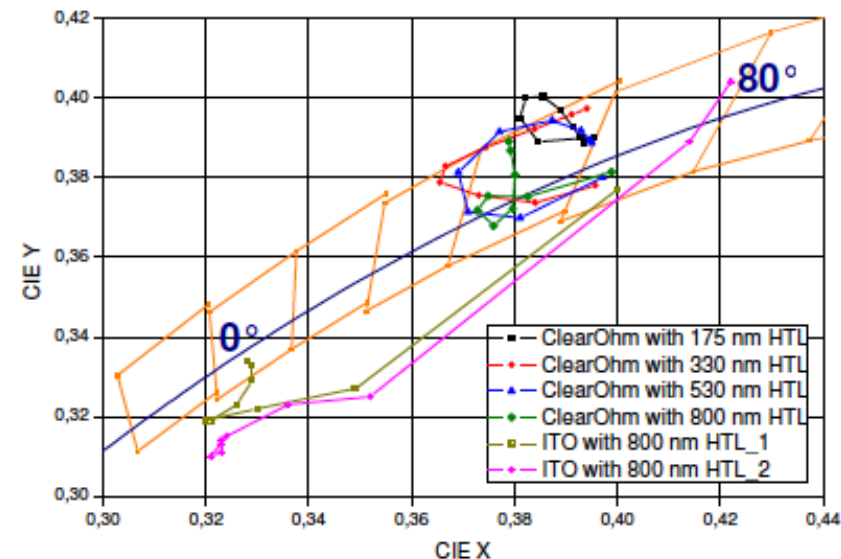
Novaed AG



### Higher Efficiency vs. ITO



### Small Change in color with angle



# 42 Lm/W 5cm x 5cm Lighting Tile

Sample	Current [mA]	Voltage [V]	CIE X	CIE Y	Power efficiency [lm/W]	Quantum efficiency [%]
S00	21.0	8.33	0.512	0.430	43.6	53.2
S01	21.0	8.33	0.514	0.429	42.8	52.4
S10	21.0	8.33	0.510	0.431	44.3	53.6
S11	21.0	8.33	0.511	0.432	43.3	52.5
ITO ref.*	3.3	8.23	0.442	0.421	47.4	54.5

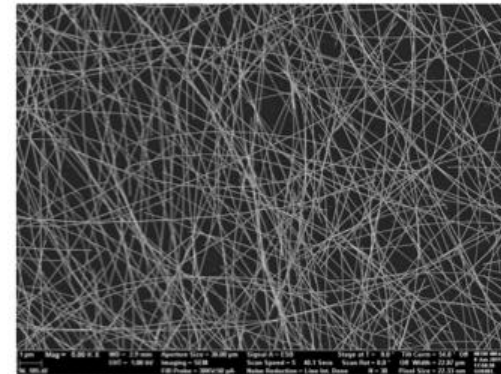
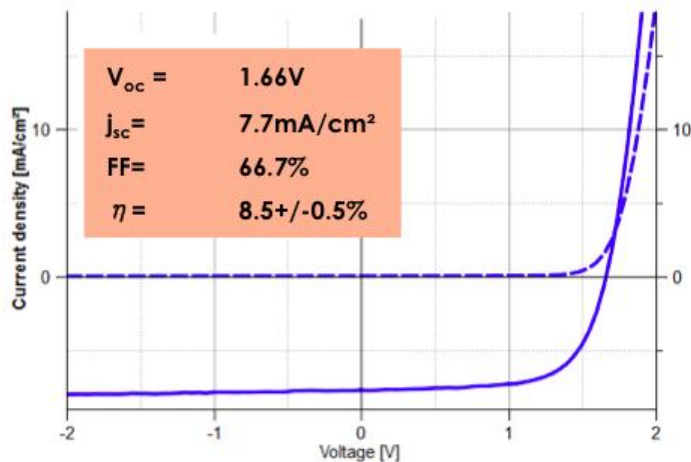
3 Layer stack

Anode Sheet Resistance: 10 ohms/sq

# ~8.5% Efficiency OPV Cell Using ClearOhm™ Bottom Electrode



Vacuum deposited pin-tandem cell (>1cm<sup>2</sup>)  
on PET with Ag-nanowire electrode (Cambrios)



- **Efficiency 8.5(+/-0.5)%** according to Heliatek-internal characterization\* (similar performance to ITO on PET)
- high FF, low series resistance, low leakage current

\* no explicit mismatch correction; error range estimated from previous experience with independent certification (9.8% on glass) for the same stack



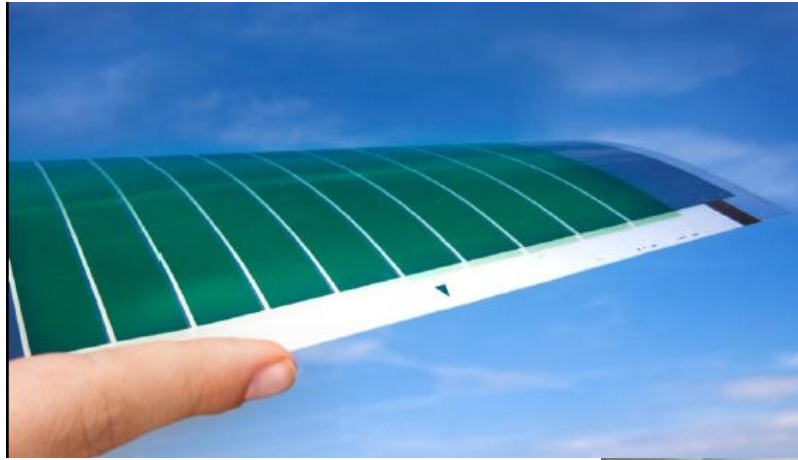
# Summary

- ClearOhm Material is replacing ITO: already used in commercial Touch Panels, enabling large area touch panels
  - Large Supply Chain is coming online
- ClearOhm material can be used as an effective transparent electrode for OLEDs, OPV and other Applications
- Printable ClearOhm™ electrodes show promise, needs further development

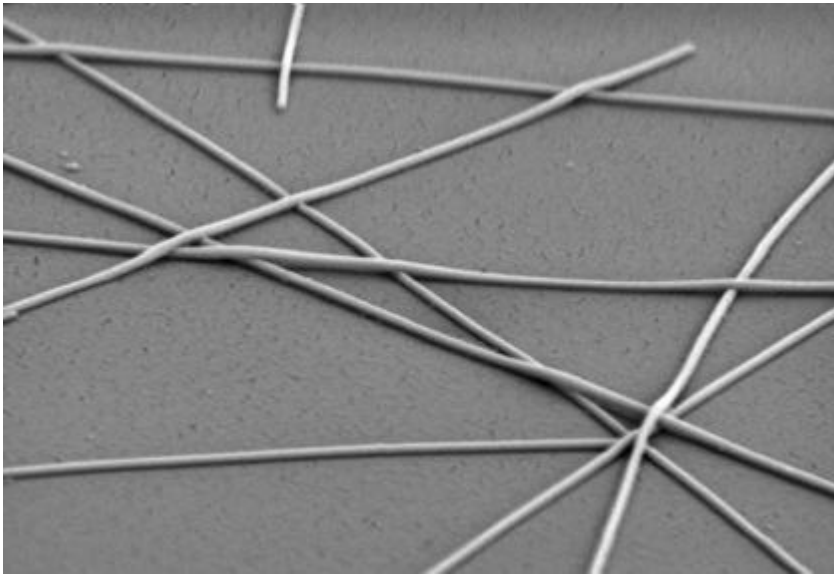


# BACKUP

# Emerging Markets: Heliatek Flexible and Transparent OPV



- World record for organic photovoltaic
  - 10.7% efficiency
- Production facility under construction



## Cambrios Ag-NWs + Clevios HILs for OLED-Anodes

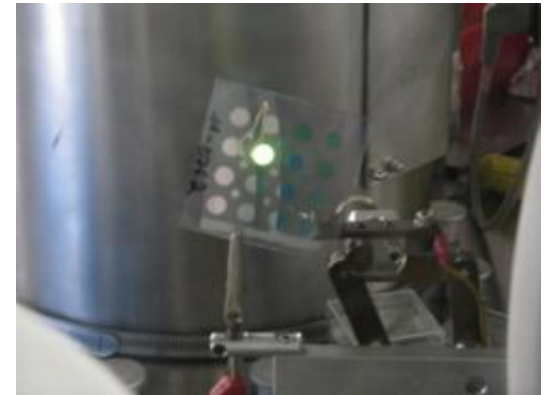
# Cambrios ClearOhm™ + Heraeus F-CE based ITO Free OLED's

ClearOhm™  
Low  
Resistance  
Transparent  
Electrode

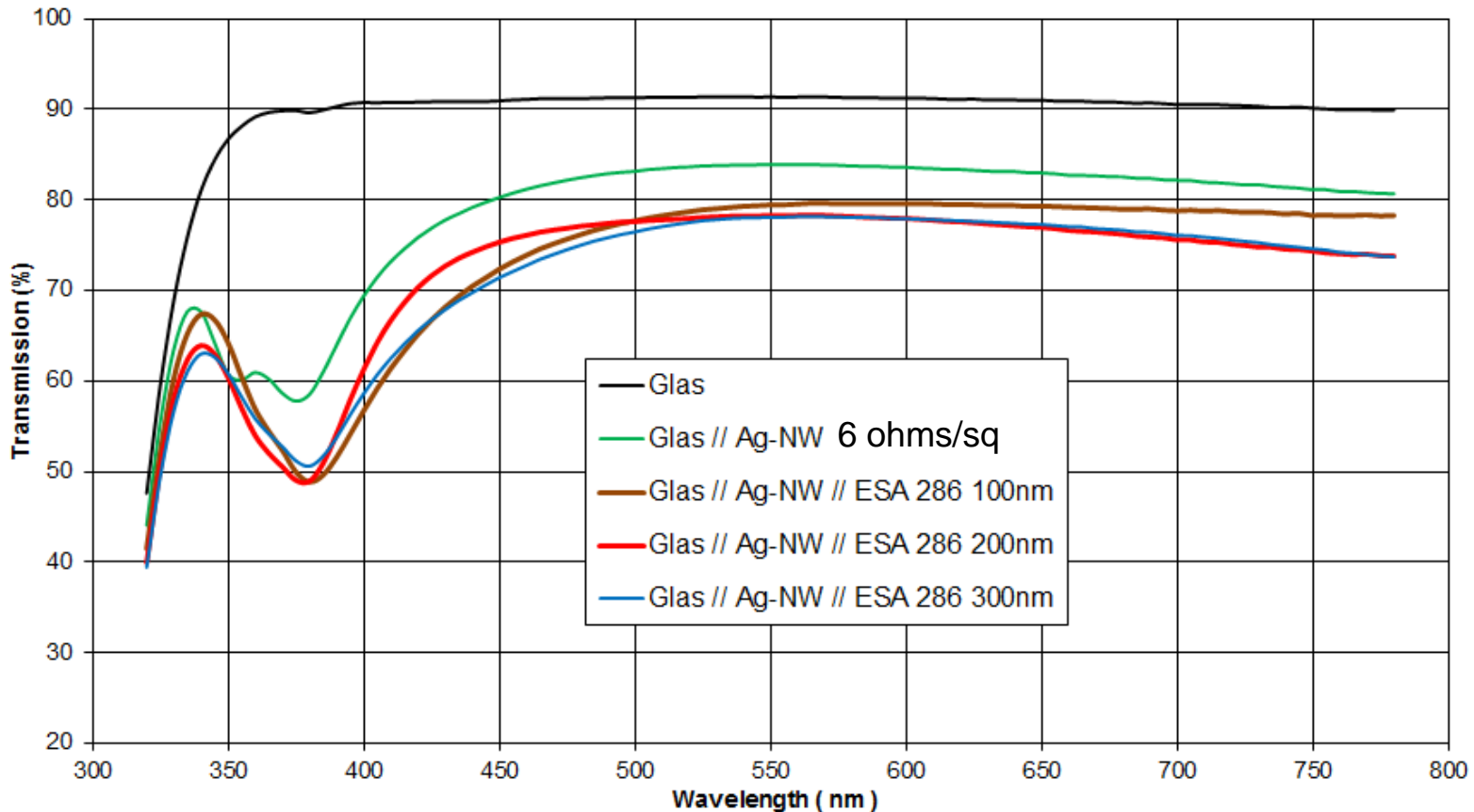


Efficient  
and Stable  
ITO Free  
OLEDs

Clevios FCE  
planarizing  
HIL

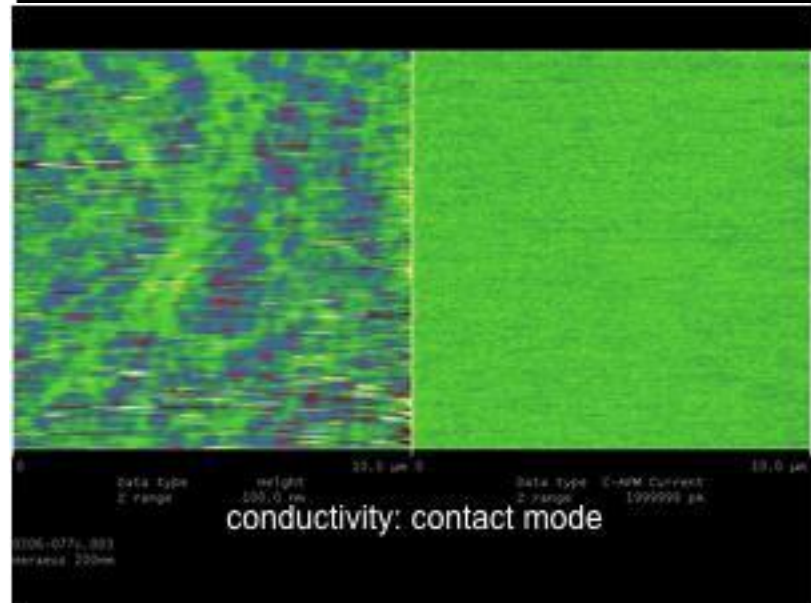
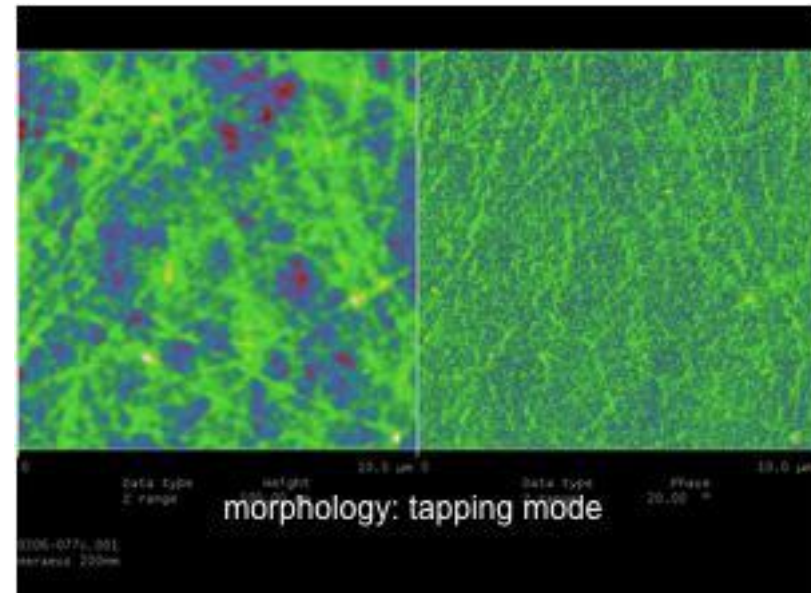
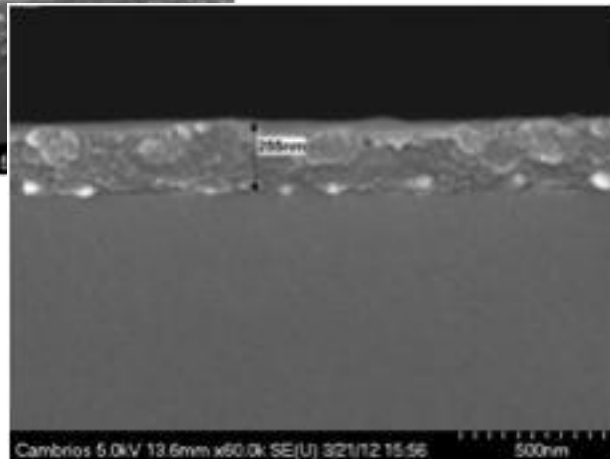
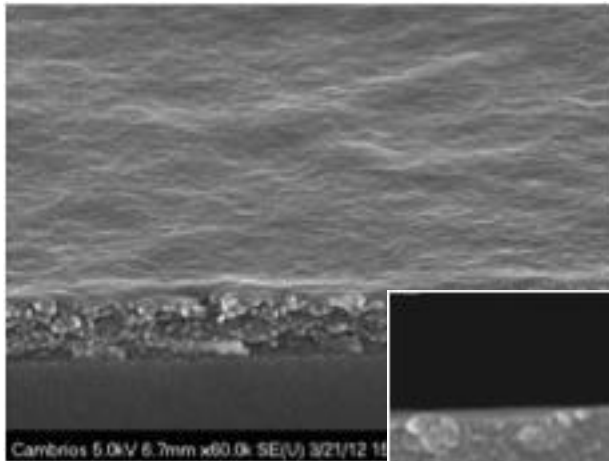


# ClearOhm + Clevios F-CE UV-Vis Spectra

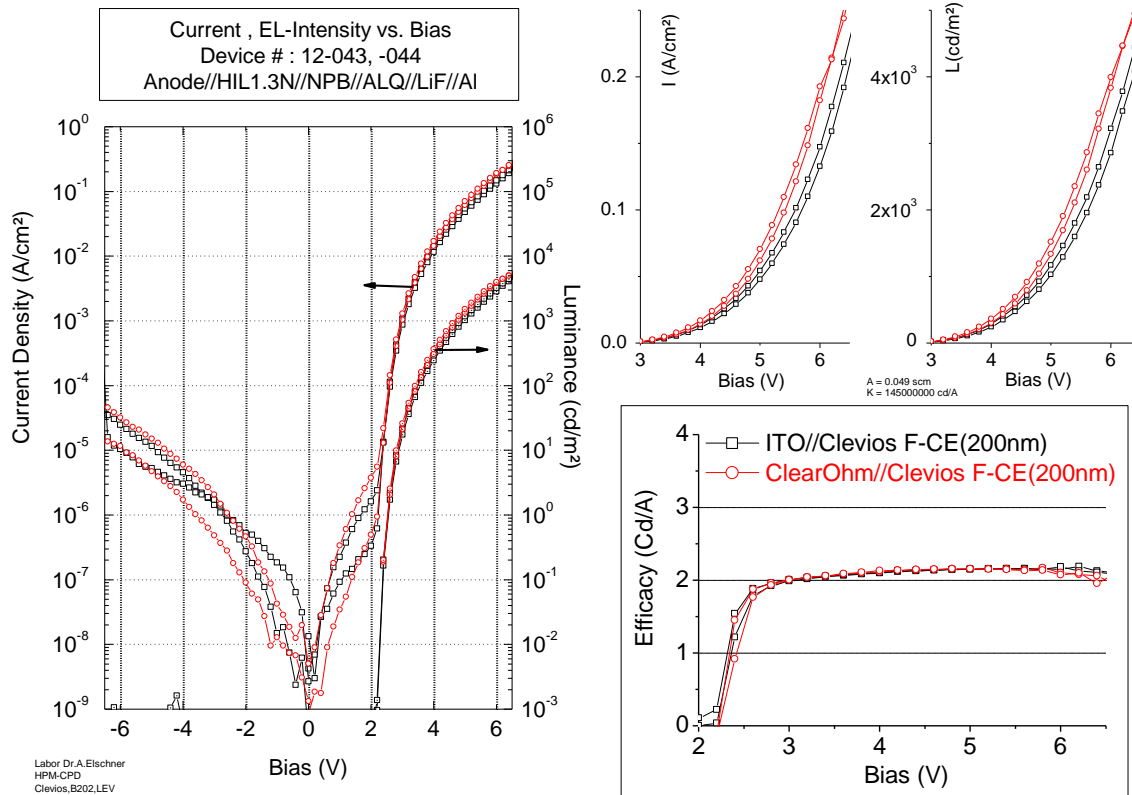


# ClearOhm + 200nm F-CE

- SEM: Conformal coating, no spikes
- AFM 25 $\mu\text{m}$  scan:
  - $R_z = 85.3\text{nm}$ ,  $R_q = 8.6\text{nm}$
  - Conductive AFM: uniform conductivity



# ITO//F-CE vs. Ag-NWs//F-CE: Similar IVL Performance



## Device Preparation:

OLEDs are prepared in comparison on ITO and on Ag-NWs.

A 200nm thick Clevios F-CE layer is deposited for surface planarization first followed by a 50nm thick layer of Clevios HIL1.3N to improve device lifetime.

## IVLs:

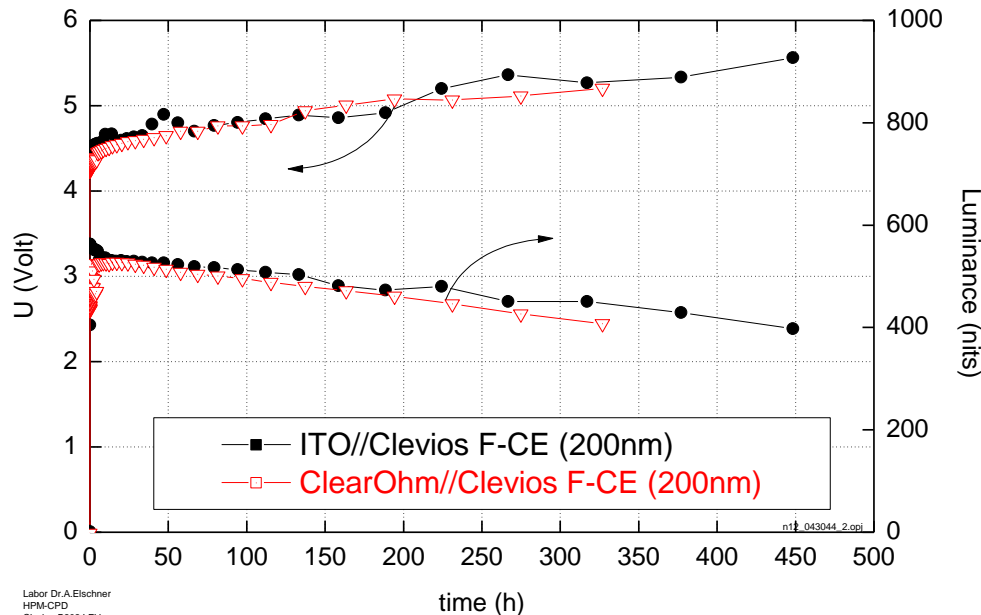
Total device current and leakage current are almost the same for both anodes



# ITO//F-CE vs. Ag-NWs//F-CE: Similar Lifetime

Anode //HIL1.3N//NPB//ALQ//LiF//AI

Bias, EL-Intensity vs. Time  
Device # : 12-043,-044 I = 24mA/cm<sup>2</sup>, A=4.9mm<sup>2</sup>  
Anode //HIL1.3N//NPB//ALQ//LiF//AI



Labor Dr.A.Elschner  
HPM-CPD  
Clevios,S202,LEV

## Device Lifetimes:

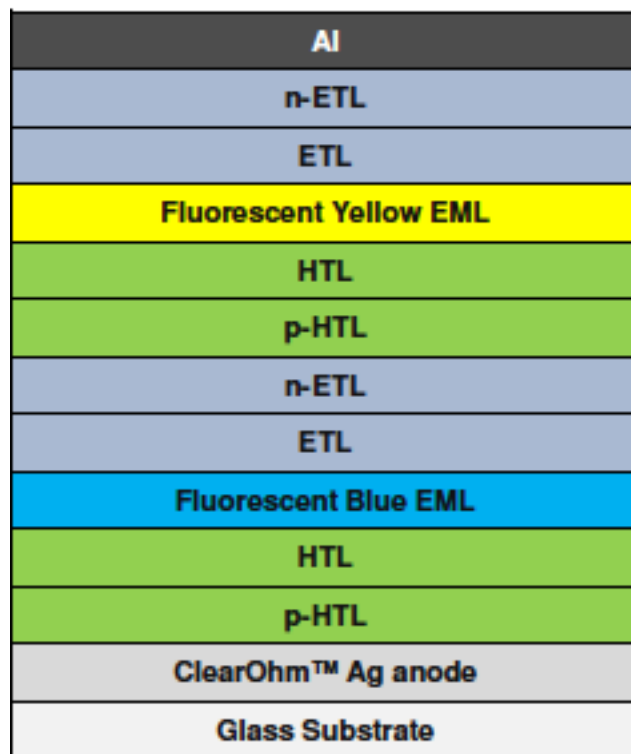
The lifetime tests are conducted at constant current conditions ( $j = 24 \text{ mA/cm}^2$ )

Devices were kept during the test in a N<sub>2</sub>-Glovebox w/o any further encapsulation

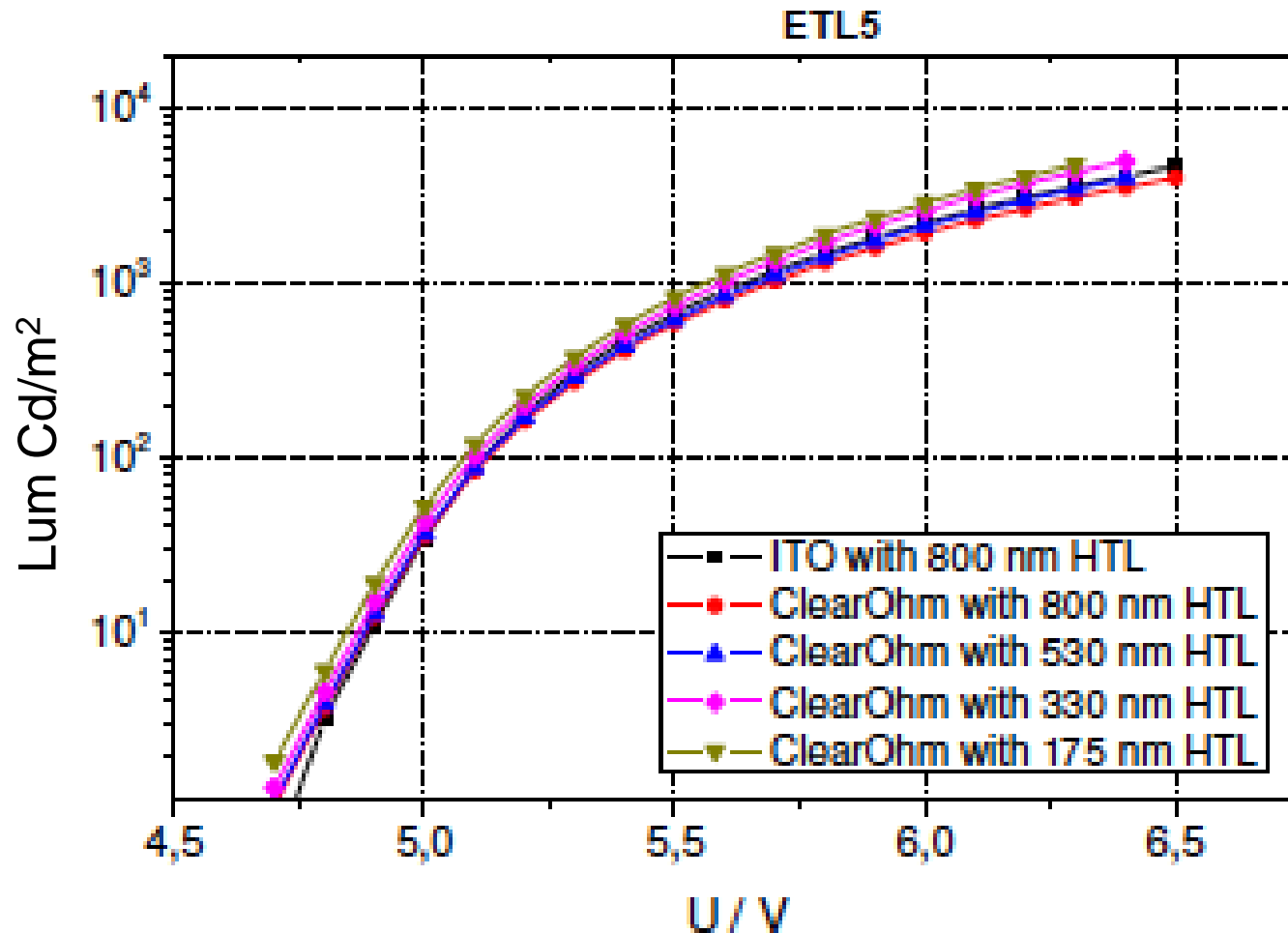
➔ No significant difference in lifetimes for ITO//F-CE - and ClearOhm//F-CE - anodes within the accuracy of experiment

# OLED's with ClearOhm and Small Molecule HIL's

Work done in collaboration with NOVALED  
2 Color fluorescent tandem stack

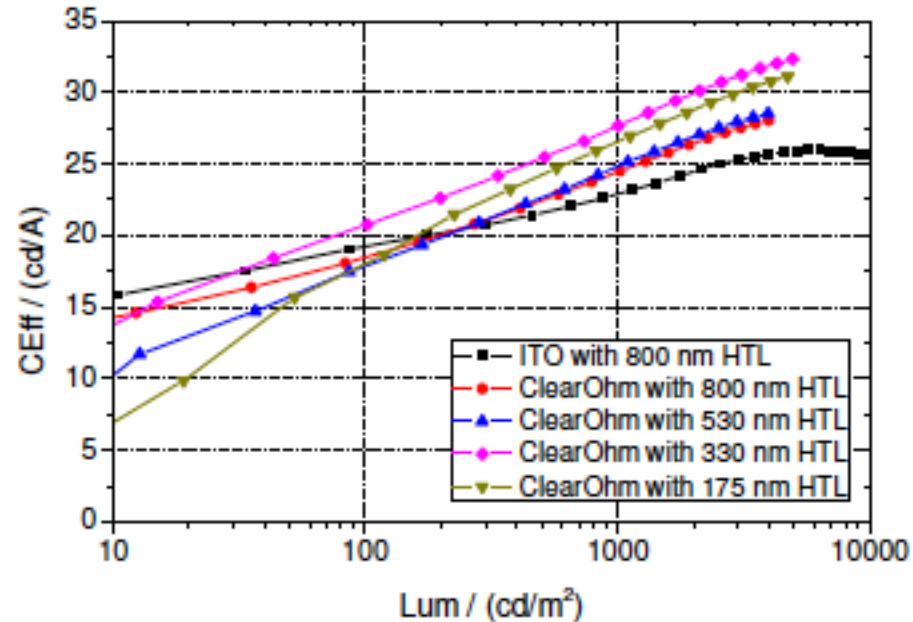
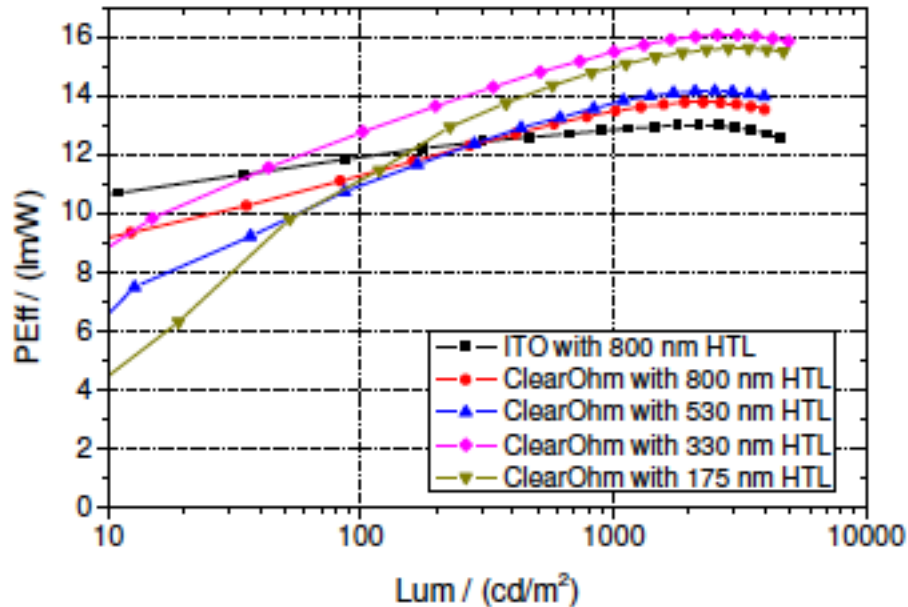


# Similar Operating Voltage as ITO



Operating Voltage: 5.6 – 5.7 V for 1000 Cd/m<sup>2</sup>

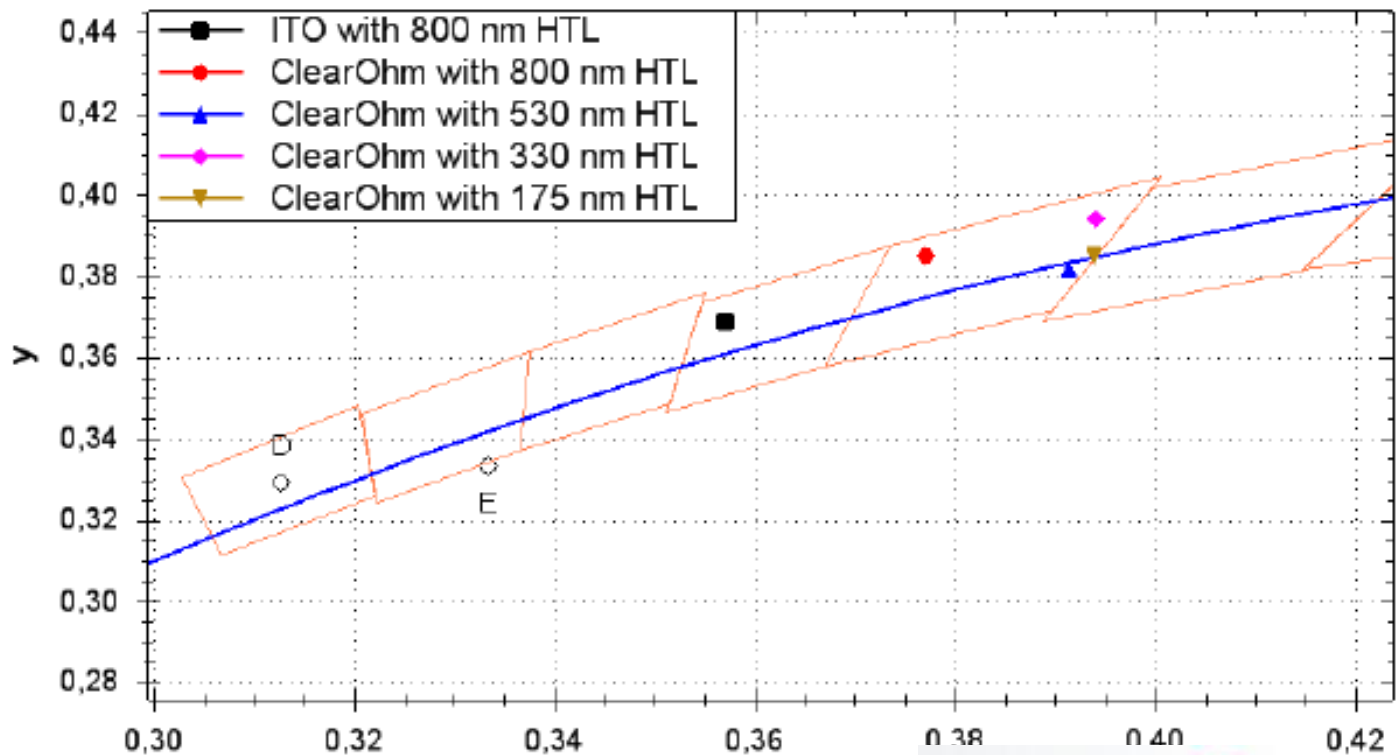
# Similar Power and Current Efficiency as ITO



- ~ 10% higher power efficiency for the same stack as ITO
- >20% improvement with thinner HTL: no data for ITO with thinner HTL
- Need to optimize stack to maximize scattering of light from nanowires
- Cambrios developing internal light extraction layers in combination with nanowires

# Small Color Change with thickness of stack

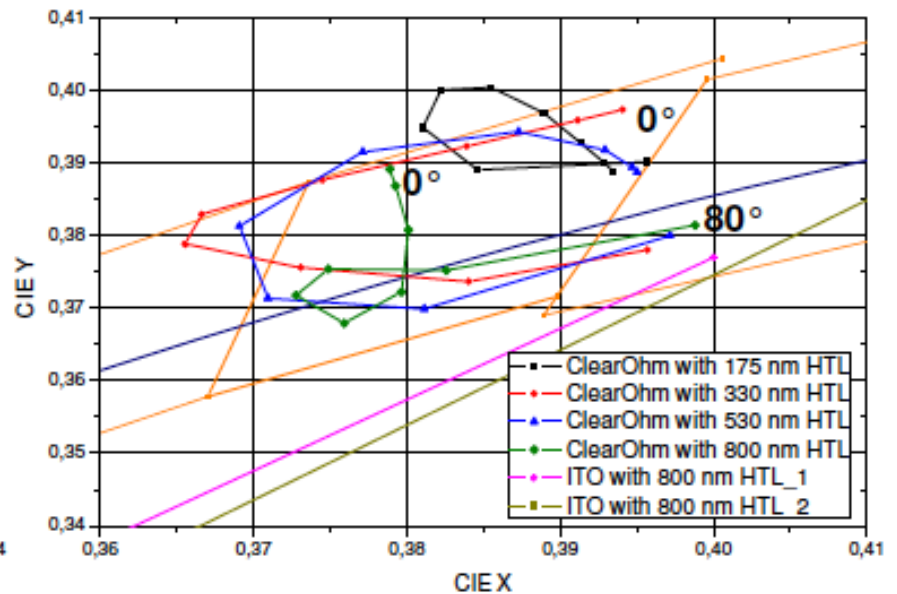
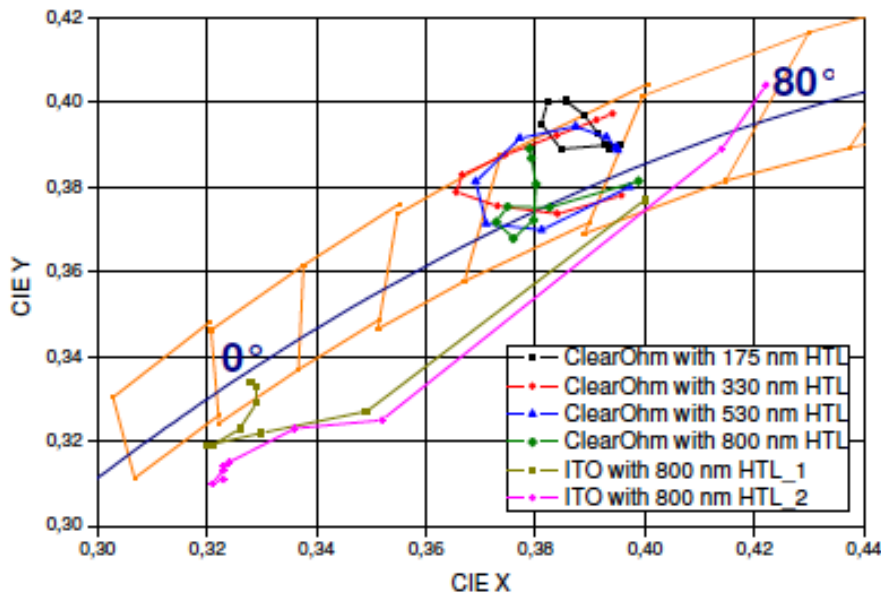
- Device color within DOE Energy Star quadrangle CCT 4000K
- Small color change with thickness  $\rightarrow$  Weak microcavity
- Tolerance to process variations  $\rightarrow$  No binning in production



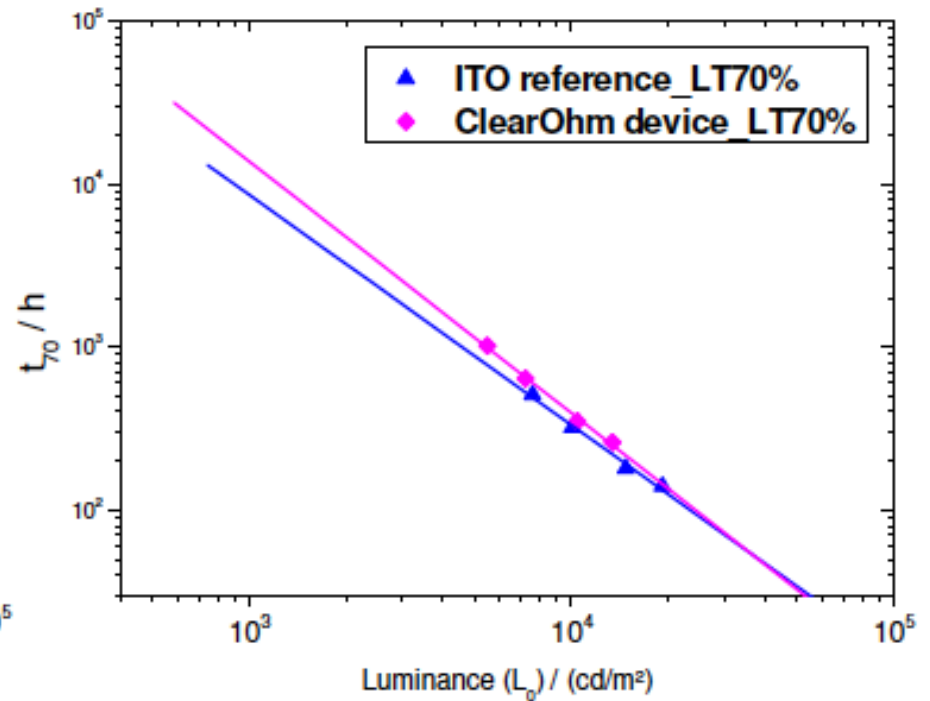
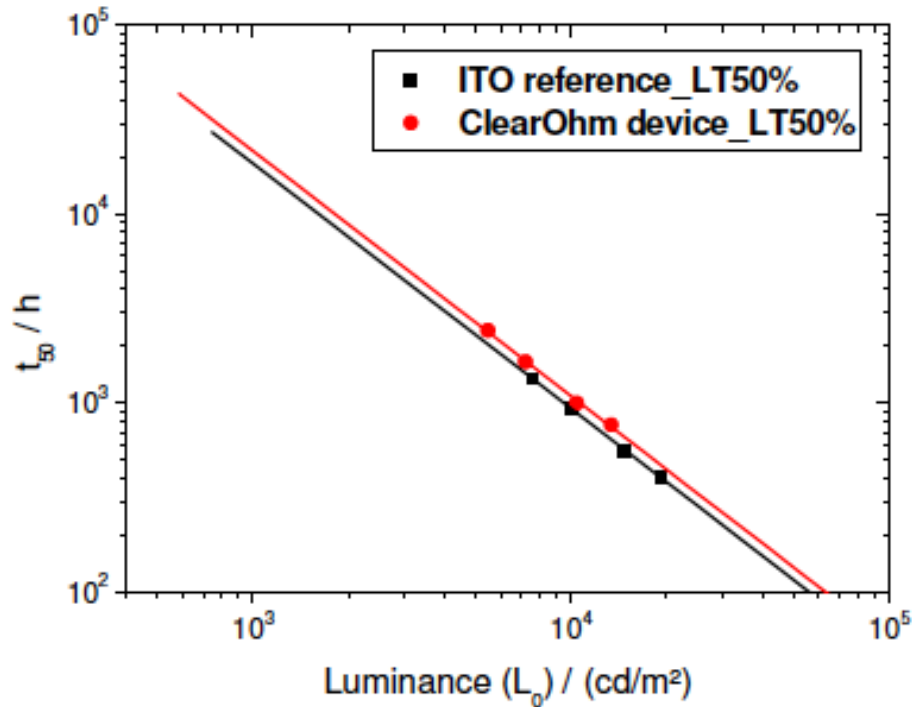
# Smaller Color Shift with Angle than ITO

## CIE 1931 angular dependance

- Color shifts in fairly smaller range for ClearOhm devices than ITO reference from  $0^\circ$  (normal) to  $80^\circ$ 
  - Quite promising results for tandem stack



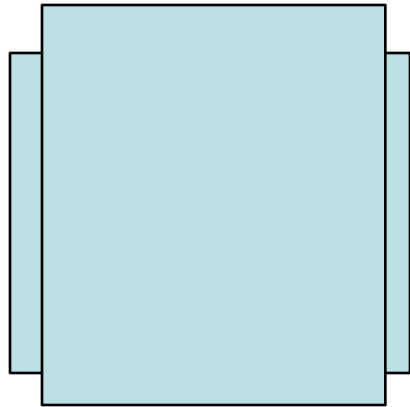
# Similar Lifetime as ITO



Sample	ClearOhm device				ITO reference				
	Diode #	D1	D2	D3	D4	D1	D2	D3	D4
Curr. dens. ( $\text{mA/cm}^2$ )		30	40	60	80	30	40	60	80
50% lifetime (h)		2425	1660	1000	770	1350	940	560	410
70% lifetime (h)		1020	640	350	260	510	320	180	140
LT50 at $1000 \text{ cd/m}^2$		21400, [n=1.29]				18500, [n=1.30]			
LT70 at $1000 \text{ cd/m}^2$		14100, [n=1.55]				9500, [n=1.46]			



# >30 Lm/W 10cm x 10cm Lighting Tile



3 Unit Tandem stack

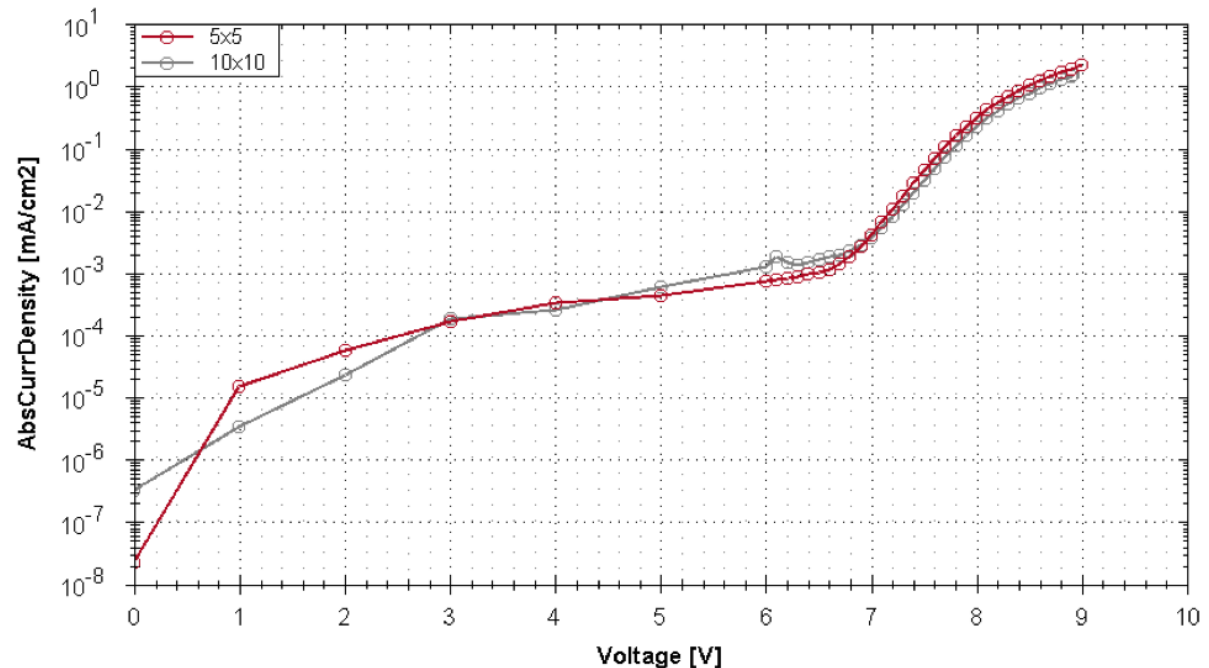
1000 Cd/m<sup>2</sup> at 8.6V

>30 Lm/W , >40 Cd/A

CIE<sub>x</sub>/CIE<sub>y</sub>: 0,477/0,416@1000 Cd/m<sup>2</sup>

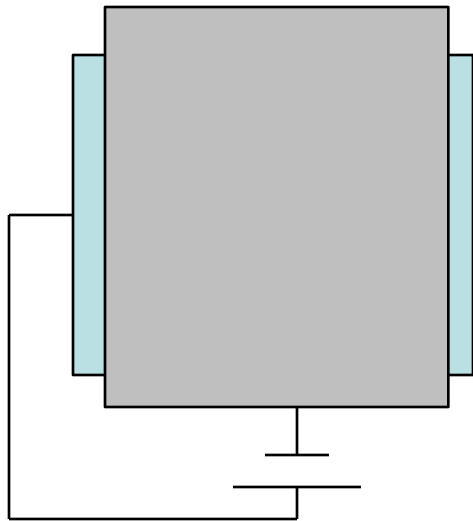
Anode Sheet Resistance: 15 ohms/sq

Uniformity: L<sub>max</sub>/L<sub>min</sub> =2 with single sides contact

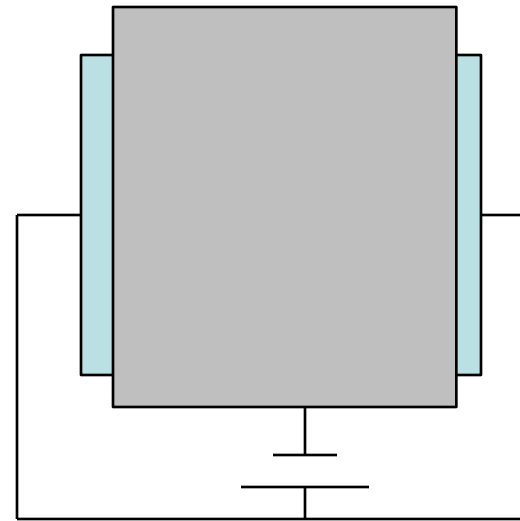


# Improving Uniformity of Light Emission

- Reduce ClearOhm Layer (Anode) sheet resistance:  $15\Omega/\text{sq} \rightarrow 5\Omega/\text{sq}$
- Anode Contact on two sides or 3 sides
- Move from square to rectangular geometry:
  - $10\text{cm} \times 10\text{cm} = 100\text{cm}^2 \rightarrow 12.5\text{cm} \times 8\text{cm} = 100\text{cm}^2$

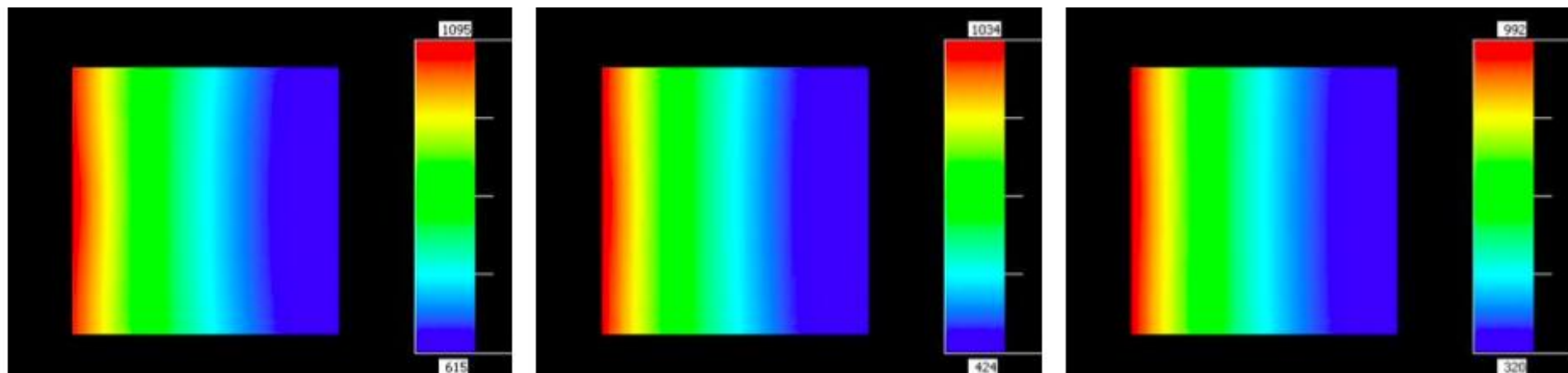


Single sided anode contact



Double sided anode contact

# Simulation: Emission Uniformity for 10cm x10cm Tile single contact



5 Ω/sq

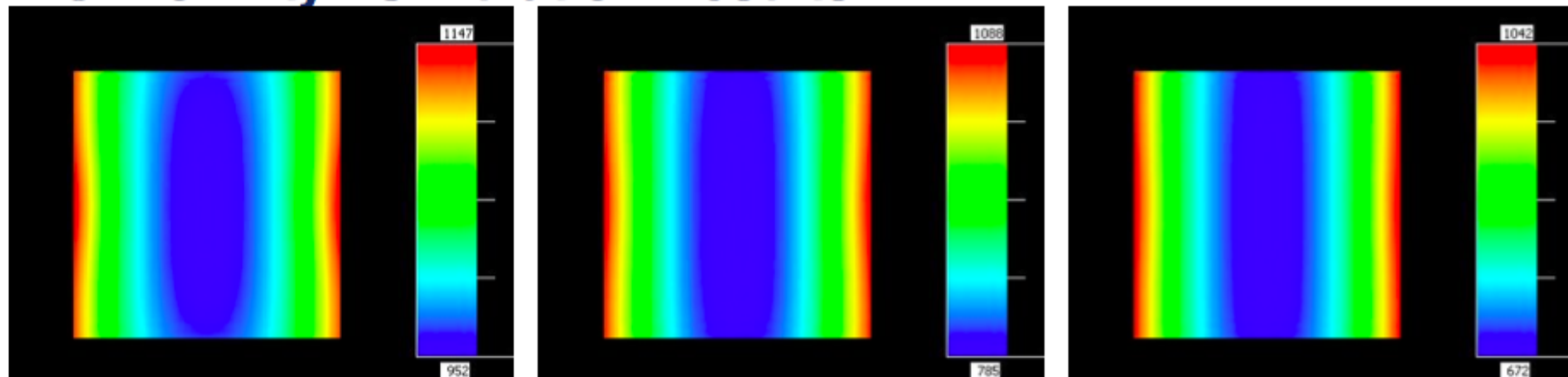
10 Ω/sq

15 Ω/sq

OLED Stack	Sheet resistance of anode [Ω/sq]	Luminance [cd/m <sup>2</sup> ]	Ratio of $I_{\max}/I_{\min}$	OLED voltage [V]
3 Unit Tandem Stack	5	615 – 1095	1.78	8.00 – 8.21
	10	424 – 1034	2.44	7.88 – 8.19
	15	321 – 992	3.10	7.81 – 8.17

Measured Uniformity of 10x10cm tile with 15 /sq:  
 $L_{\max}/L_{\min} \sim 2$  at 1000Cd/m<sup>2</sup>

# Simulation for 10cmx10cm Tile: Expected $L_{max}/L_{min} < 1.2$ 5 $\Omega$ /sq, Double Sided Contact



5  $\Omega$ /sq

10  $\Omega$ /sq

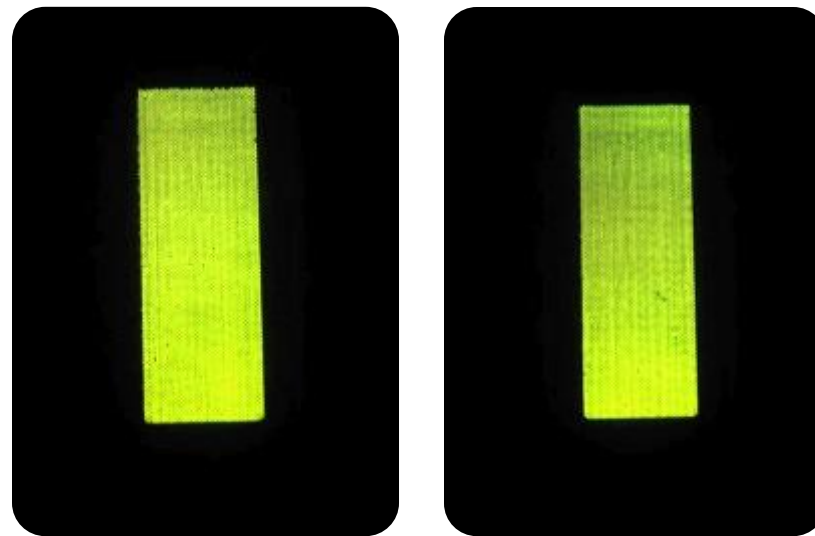
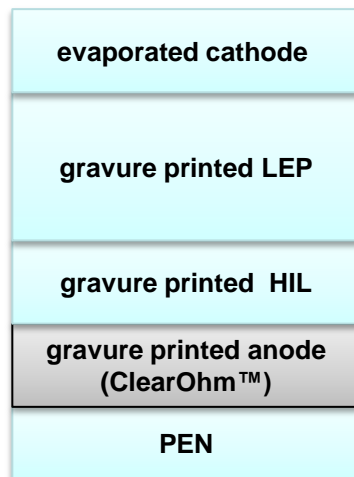
15  $\Omega$ /sq

OLED Stack	Sheet resistance of anode [ $\Omega$ /sq]	Luminance [ $\text{cd}/\text{m}^2$ ]	Ratio of $I_{max}/I_{min}$	OLED voltage [V]	
3 Unit Tandem Stack	5	951 – 1147	1.20	8.16 – 8.23	
	10	785 – 1088	1.38	8.09 – 8.21	
	15	671 – 1041	1.55	8.03 – 8.20	

Uniform 10x10 cm OLED Lighting Tiles can be made with ClearOhm Anodes

# Gravure Printed OLED

- OLEDs with 3 gravure printed layers processed at VTT: Anode, HIL and LEP



ClearOhm™ Ink  
printing direction



HIL, LEP printing  
direction







Thank You

[www.cambrios.com](http://www.cambrios.com)

[rgupta@cambrios.com](mailto:rgupta@cambrios.com)

+1 408 239 9772